

Fig. 1

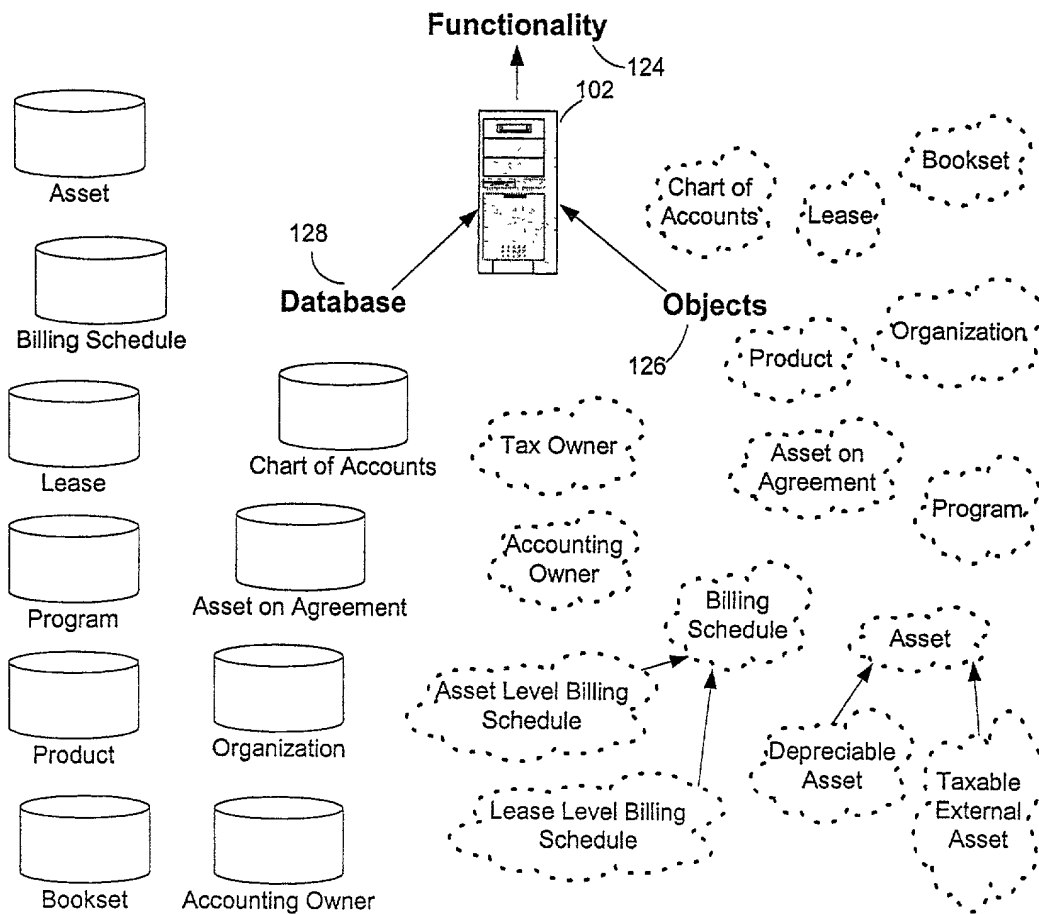
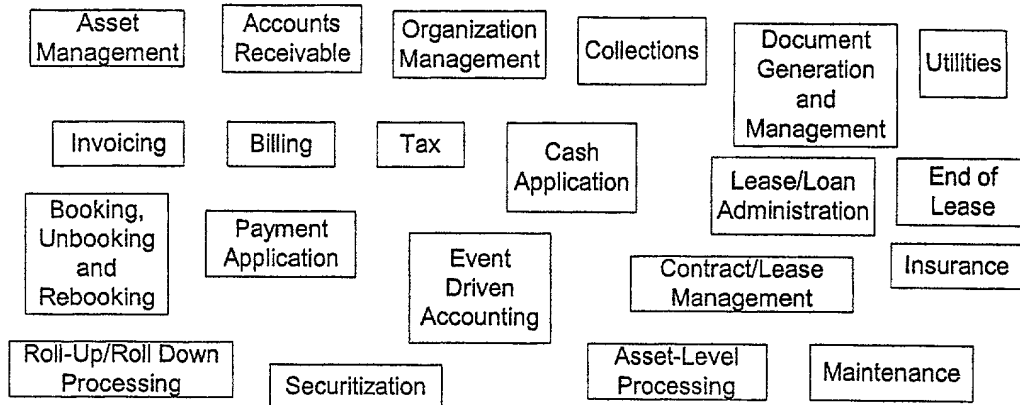


Fig. 2

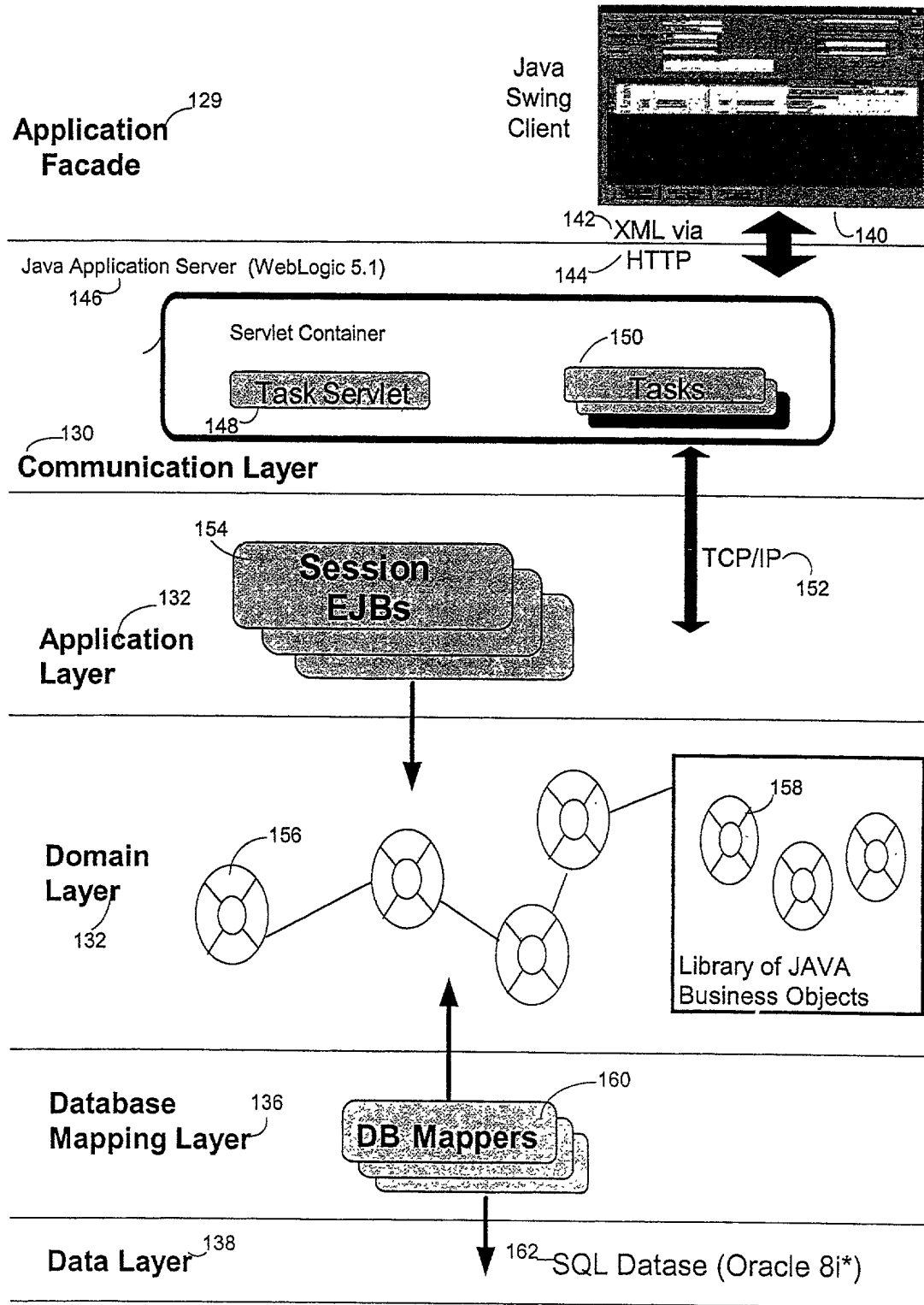


Fig. 3a

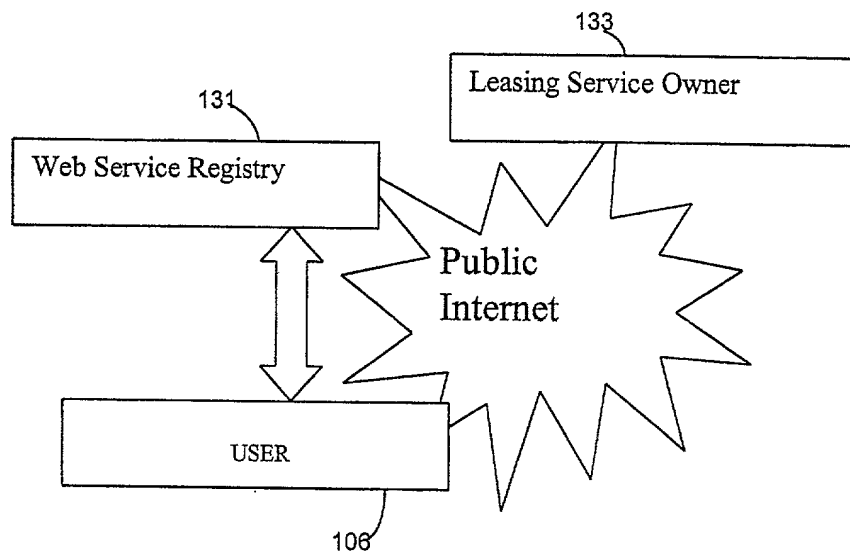


Fig. 3b

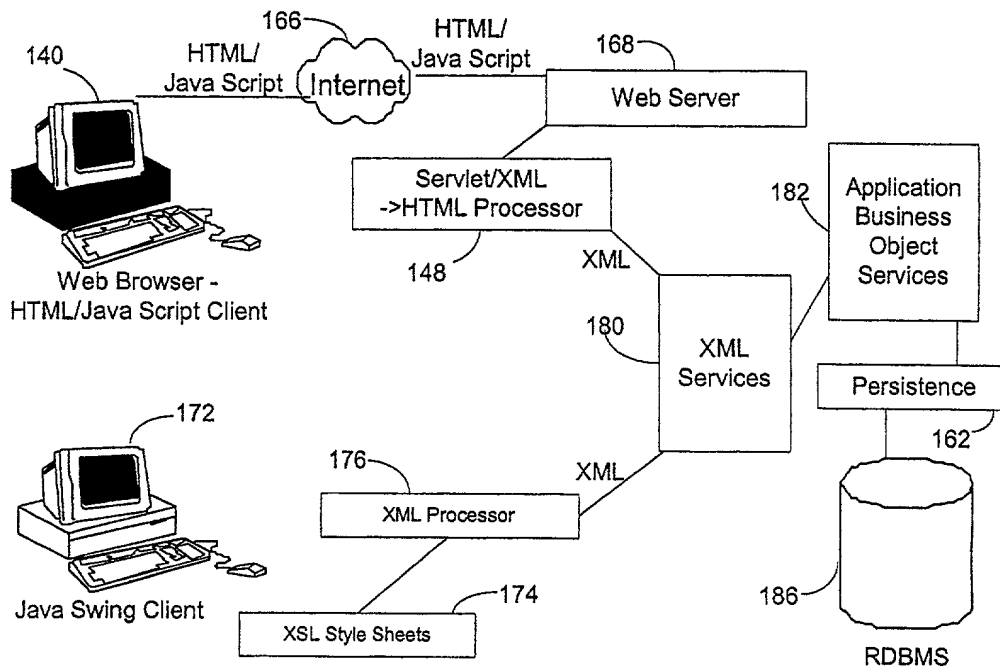


Fig. 4

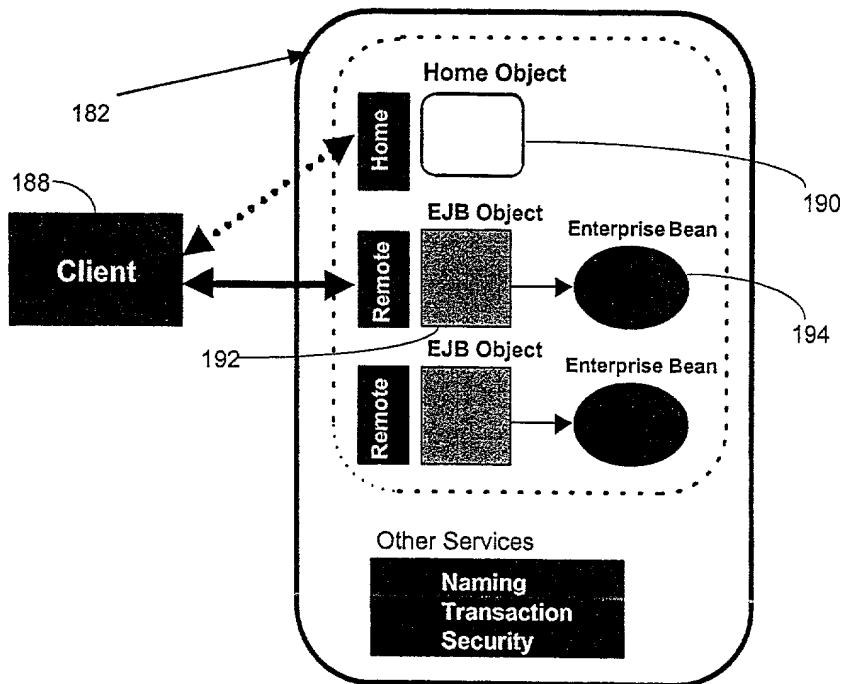


Fig. 5

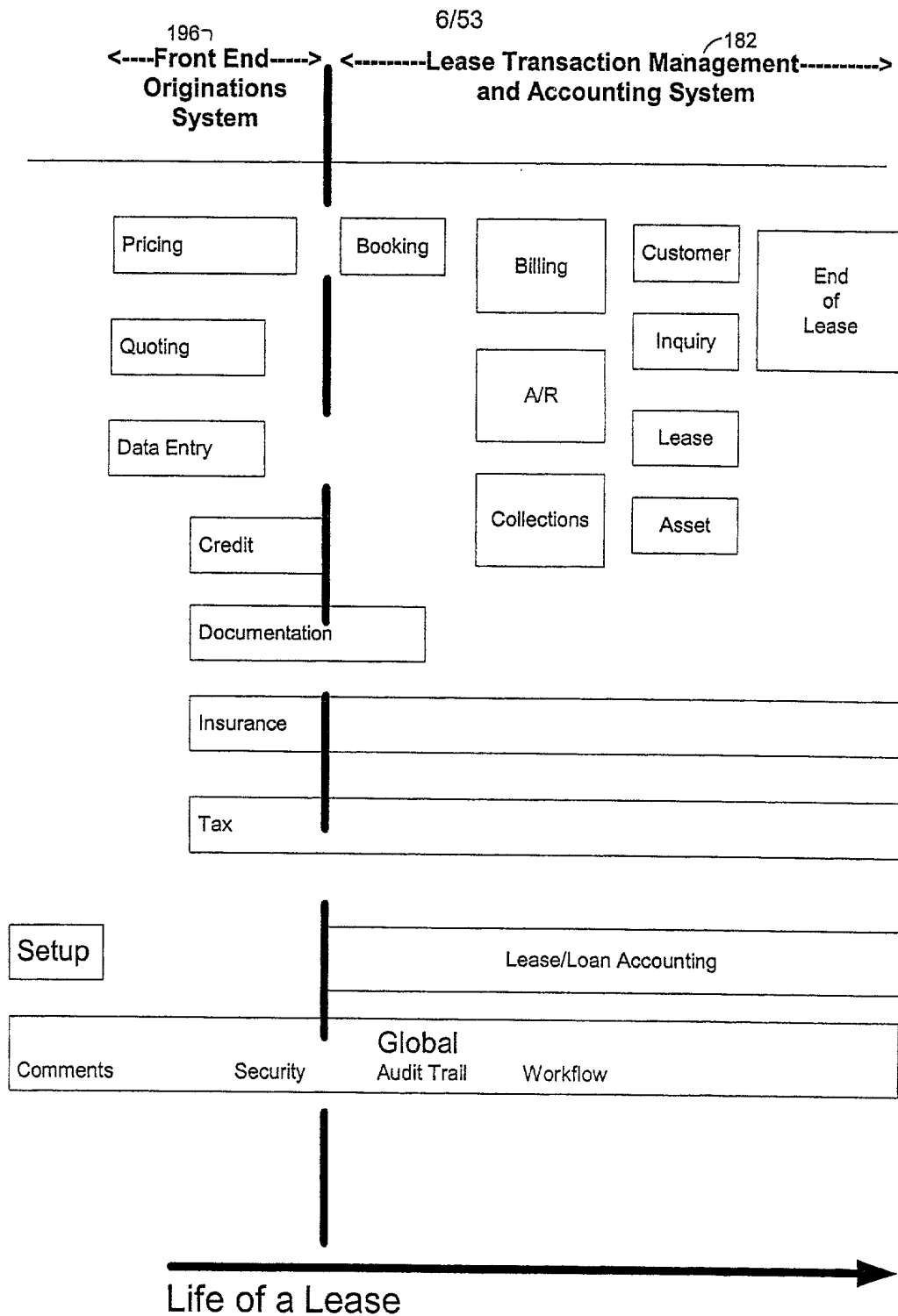


Fig. 6

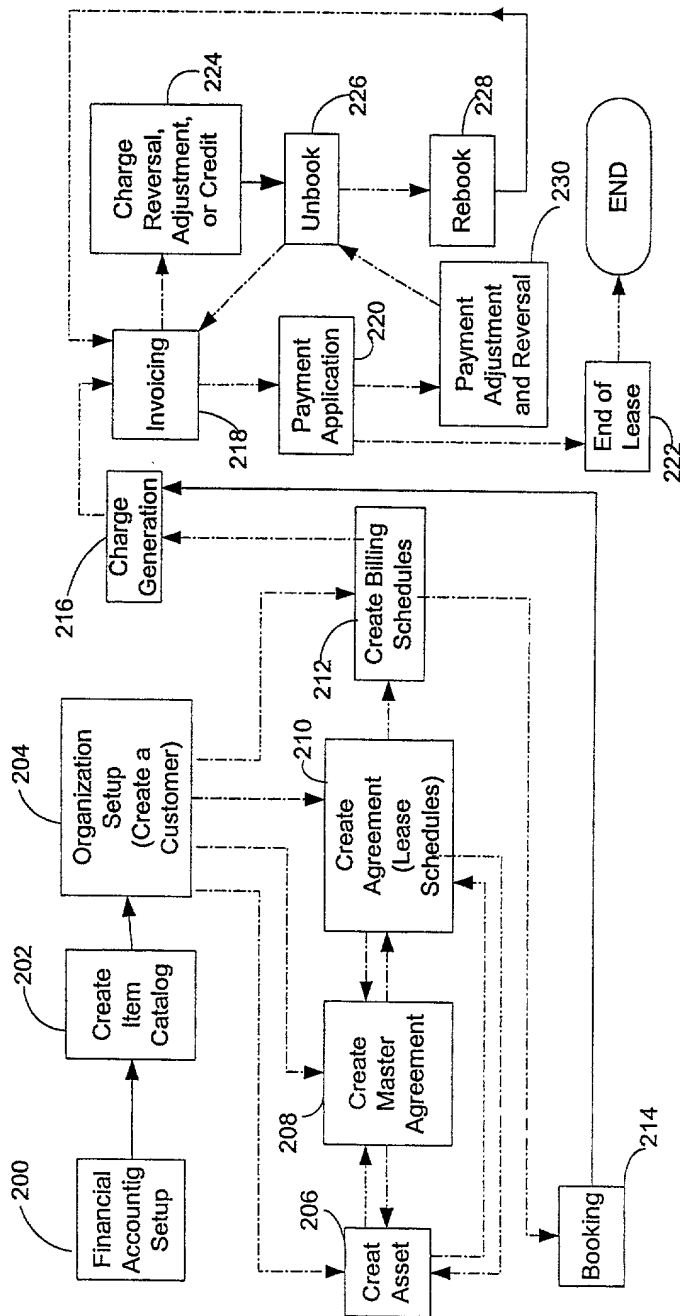


Fig. 7

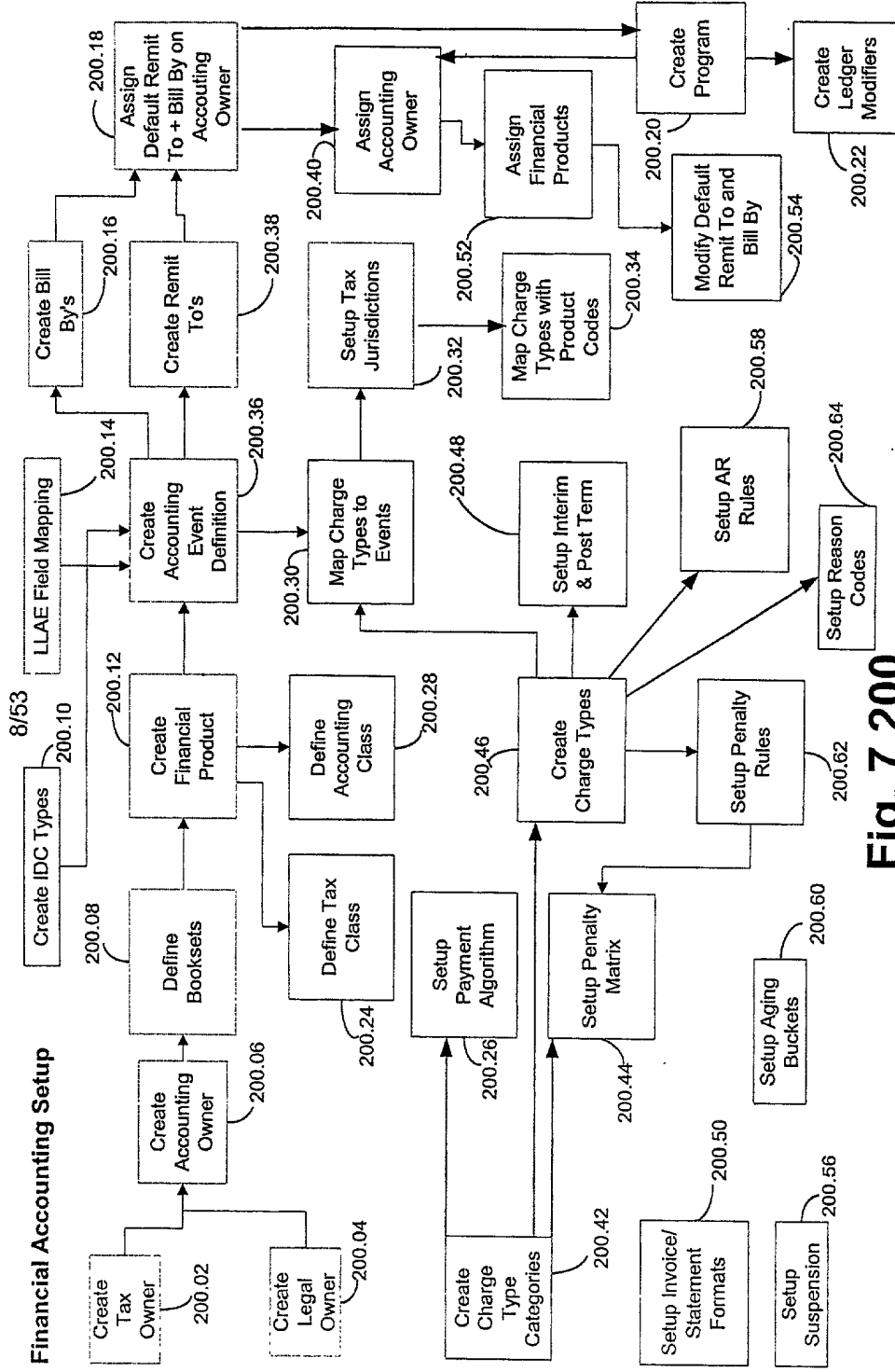


Fig. 7.200

9/53

Create Item Catalog (Part of Equipment Catalog)

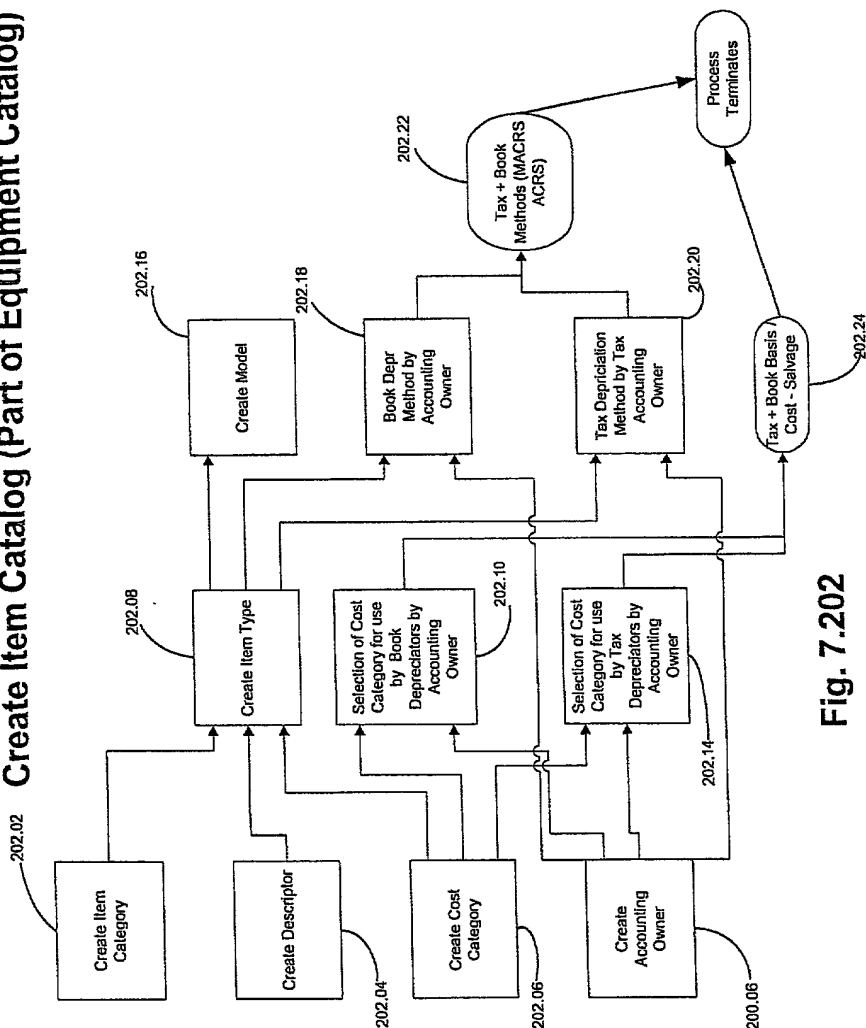


Fig. 7.202

10/53

Organization Setup (Create a Customer)

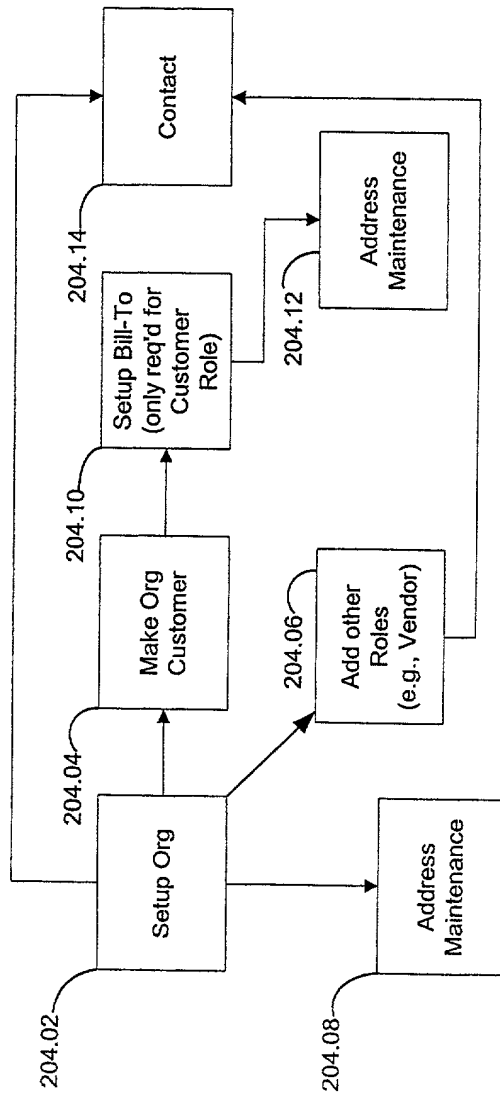
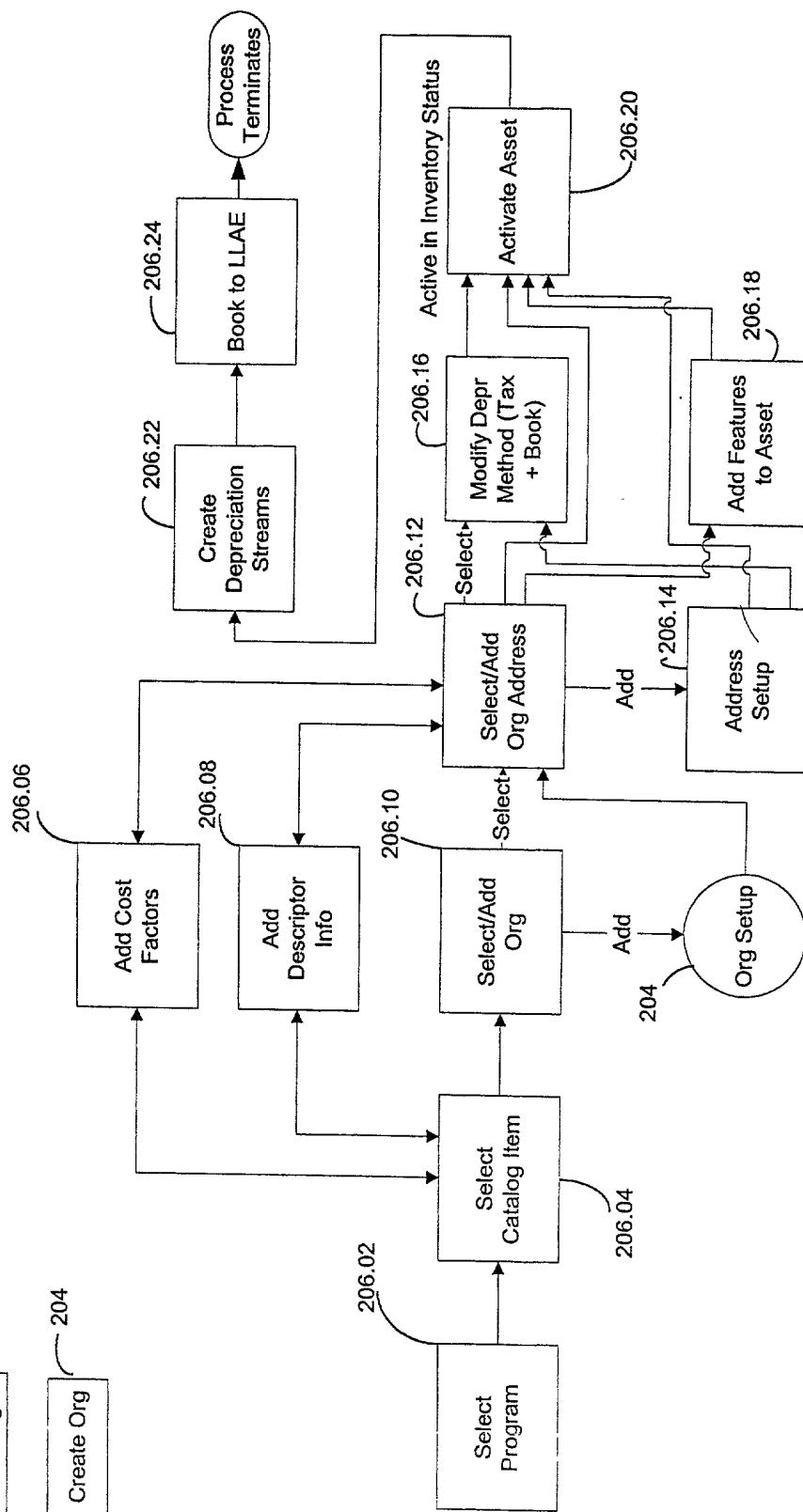


Fig. 7.204



Create Master Agreement

12/53

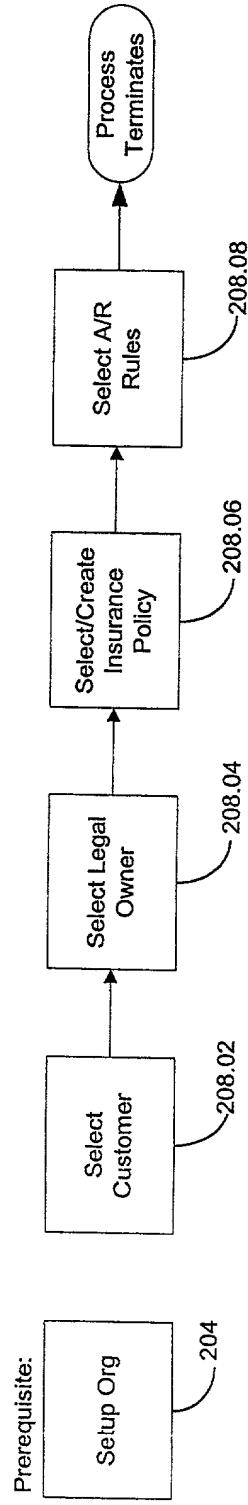


Fig. 7.208

13/53

Create Agreement (Lease Schedule)

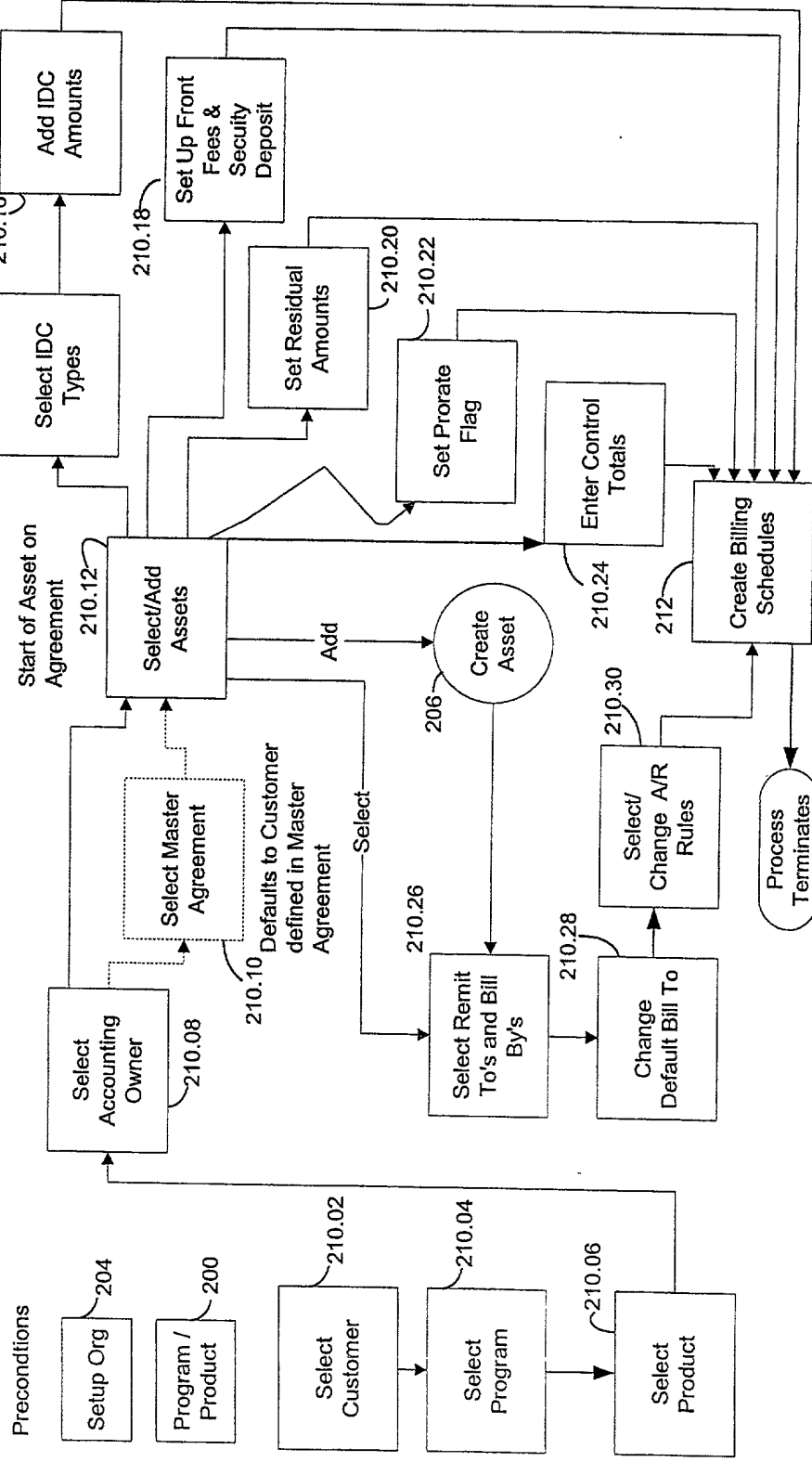


Fig. 7.210

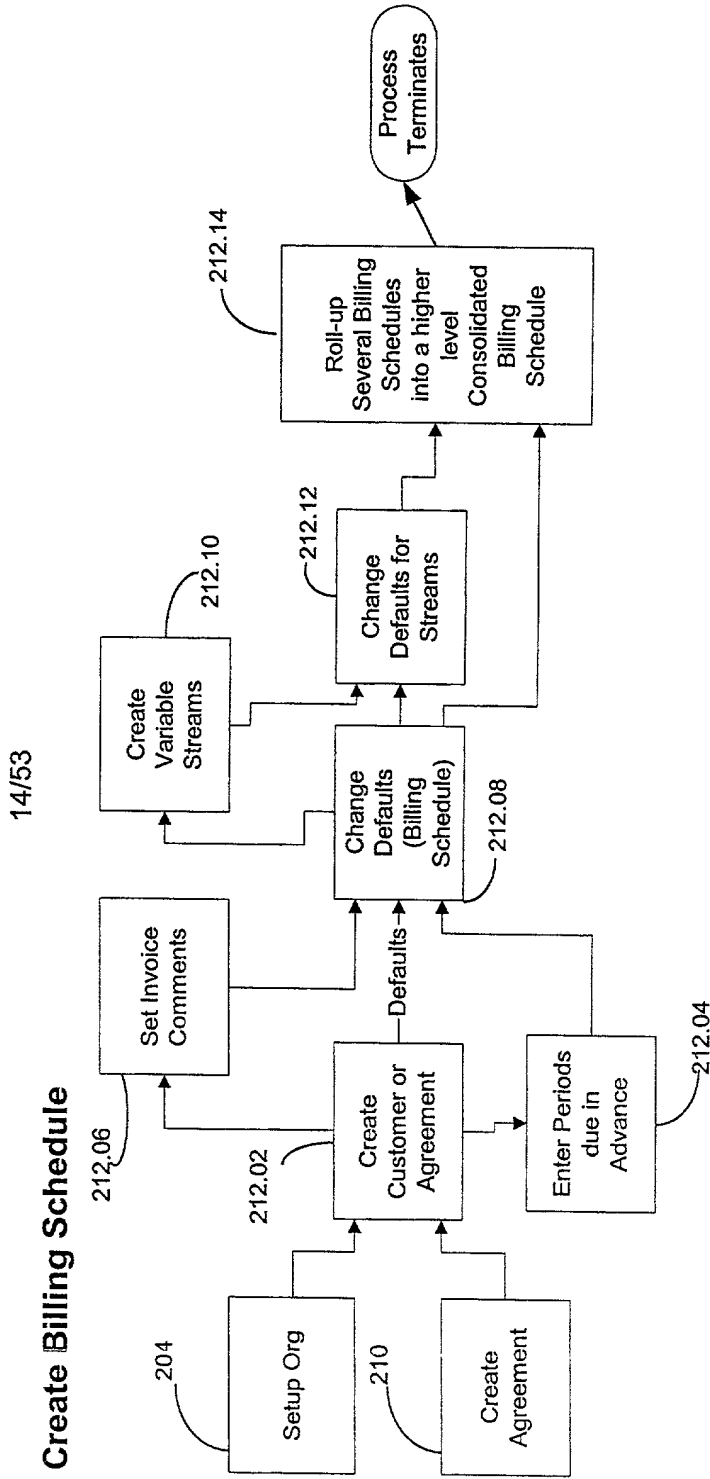


Fig. 7.212

15/53

Booking

Precondition:
At least one
rental Billing
Stream exists

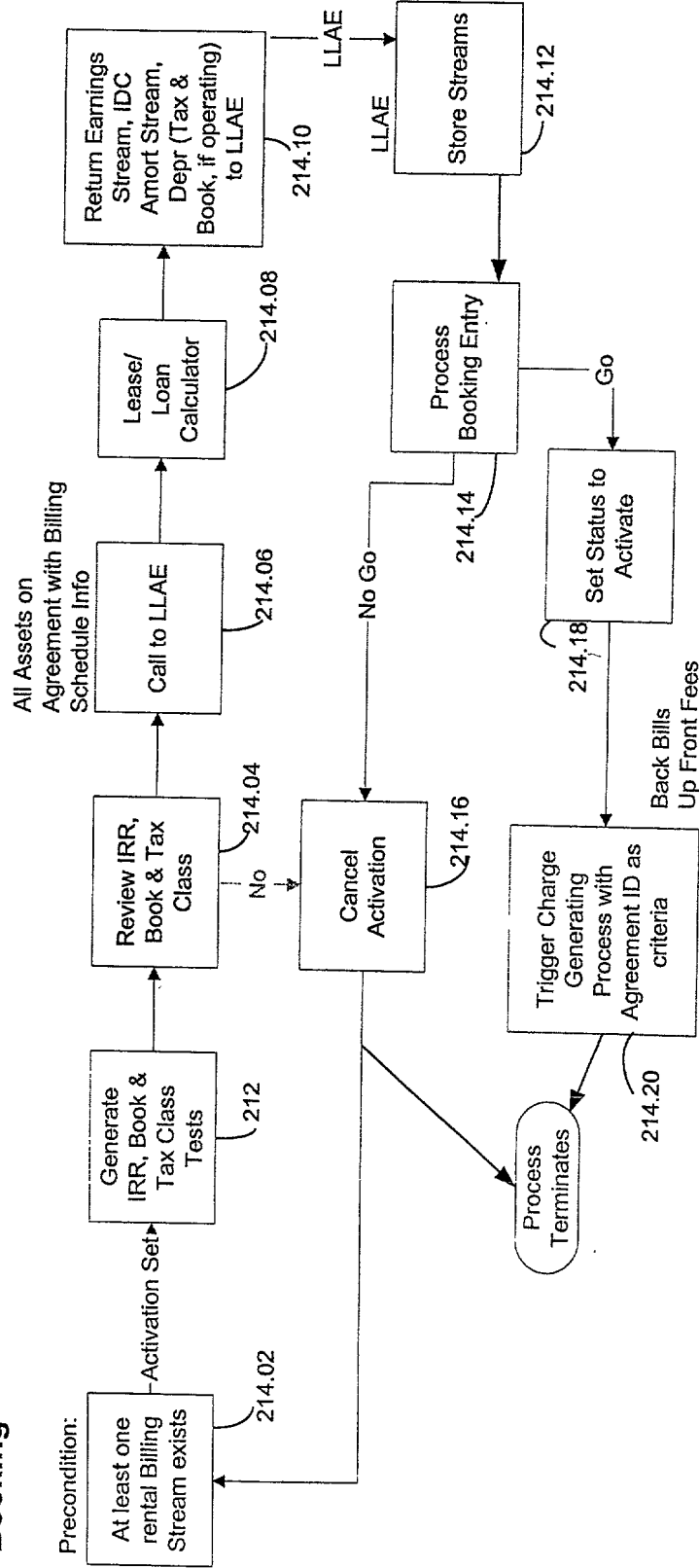


Fig. 7.214

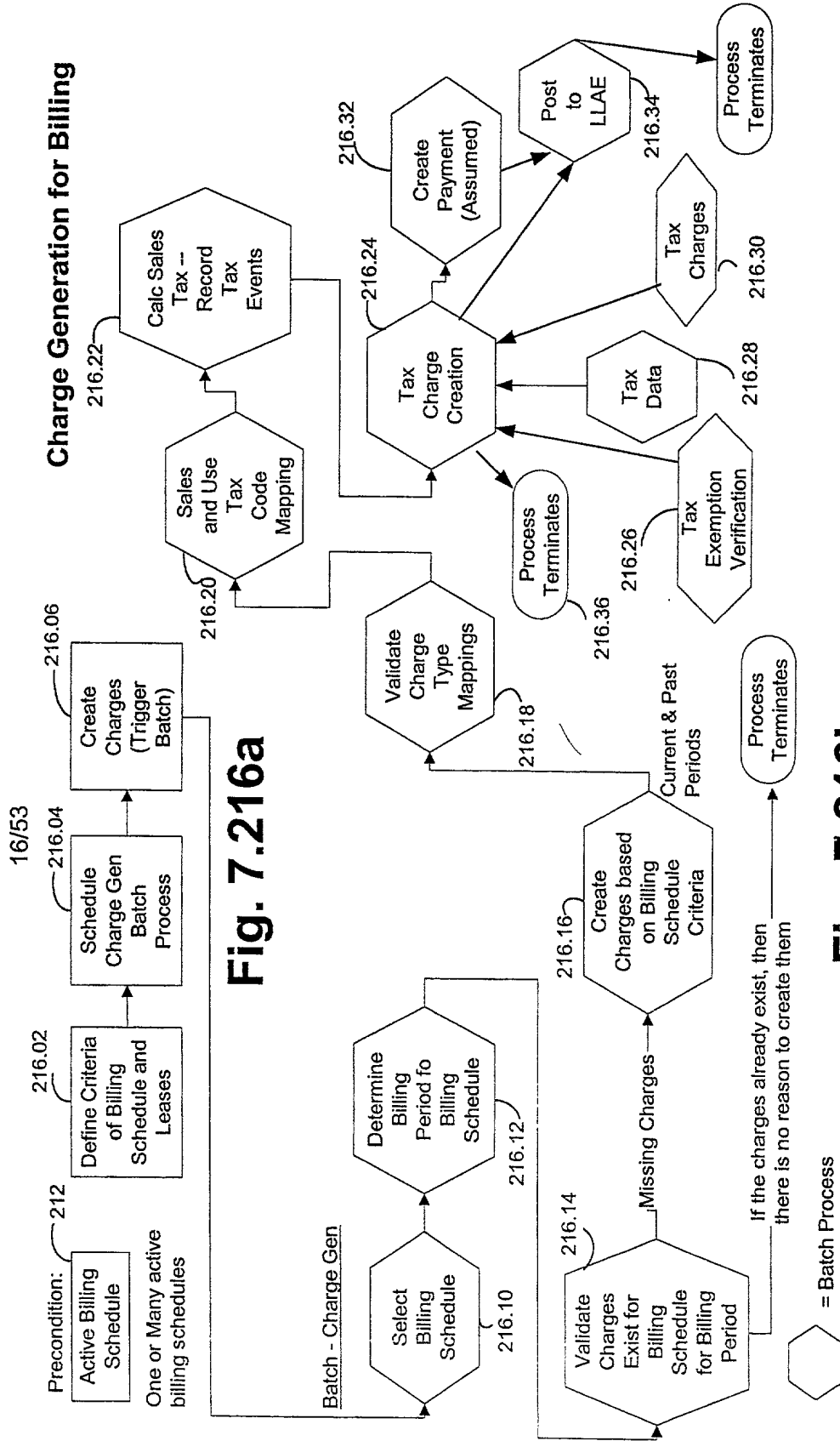


Fig. 7.216b



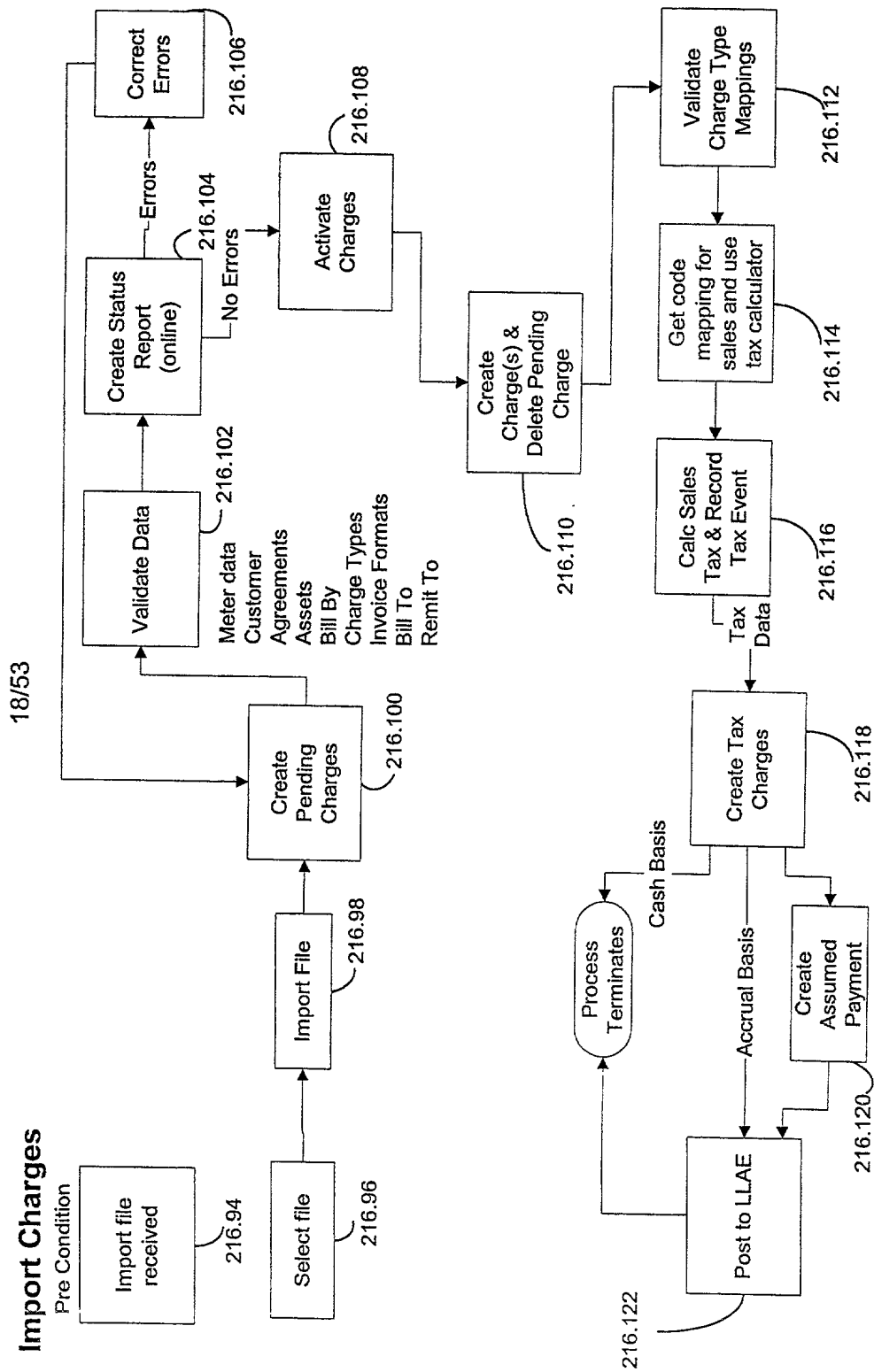


Fig. 7.216d

Invoicing

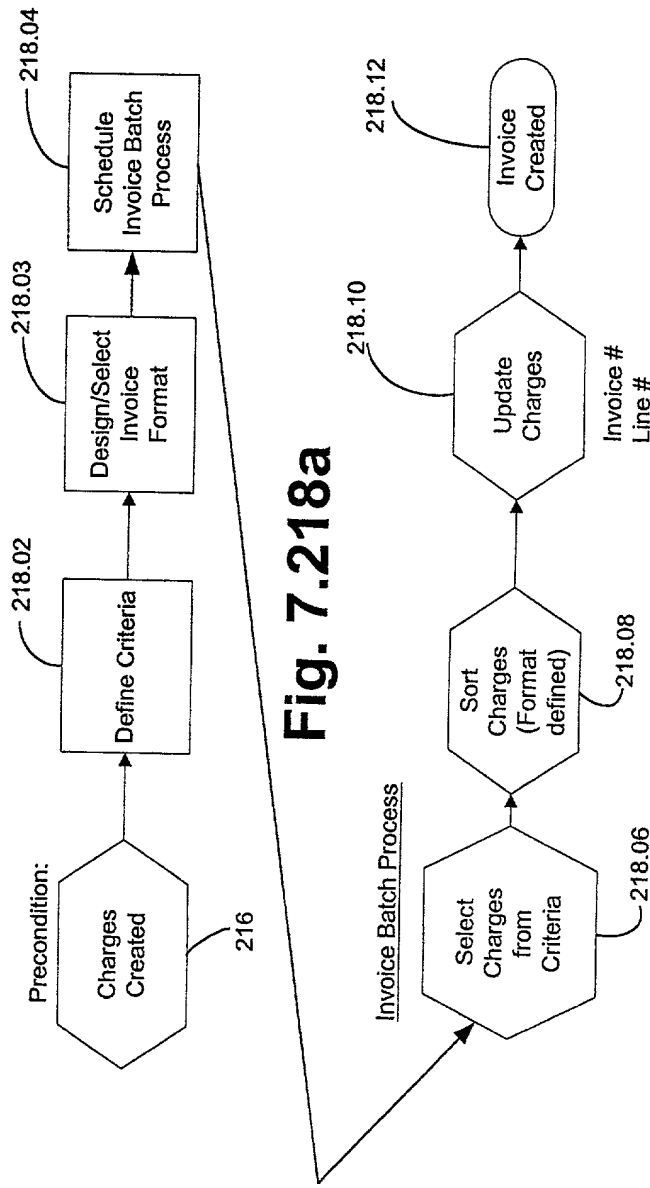


Fig. 7.218a

 = Batch Process

Fig. 7.218b

Payment Application - Lockbox, Unapplied Payments, Manual

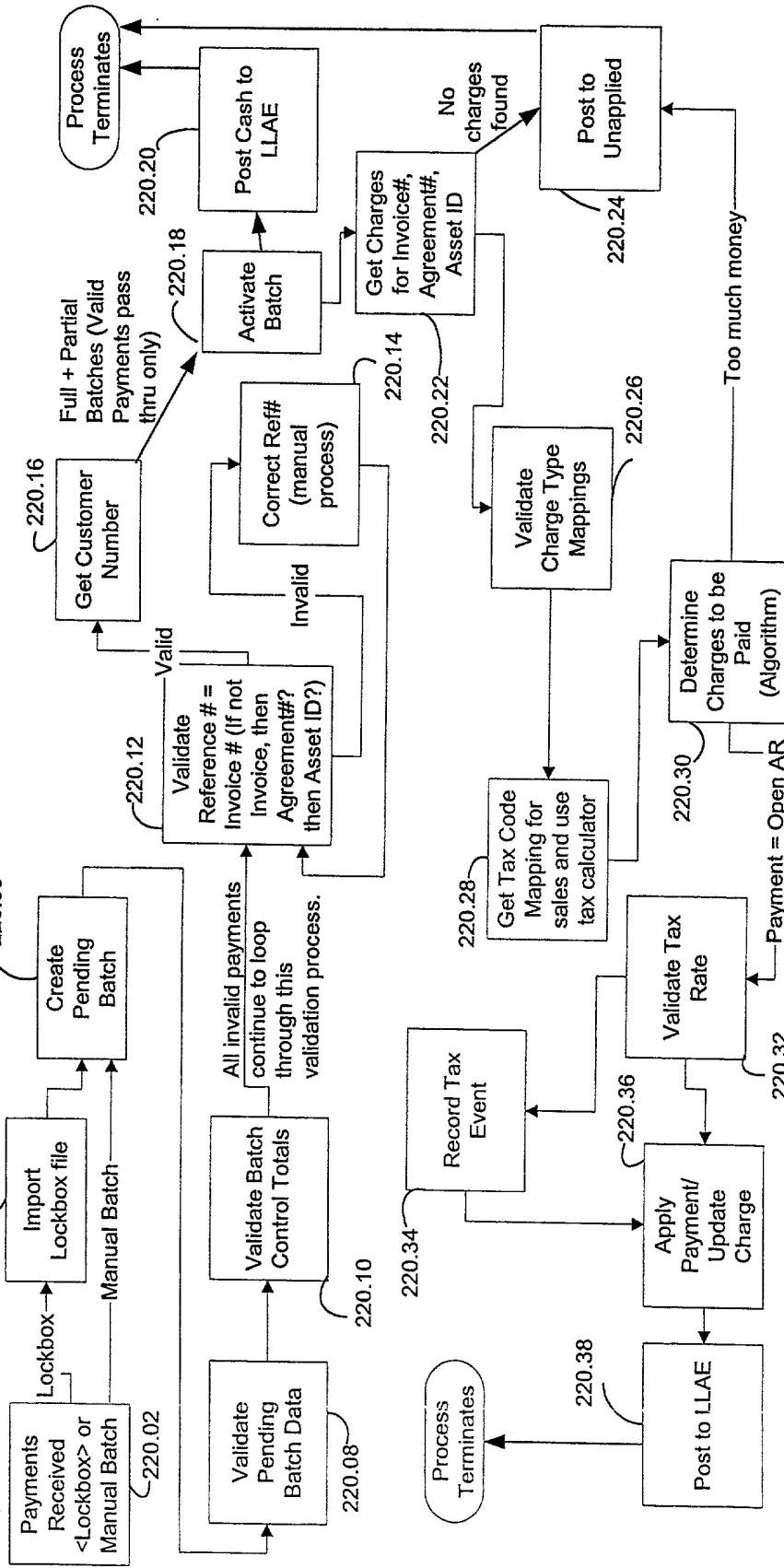


Fig. 7.220a

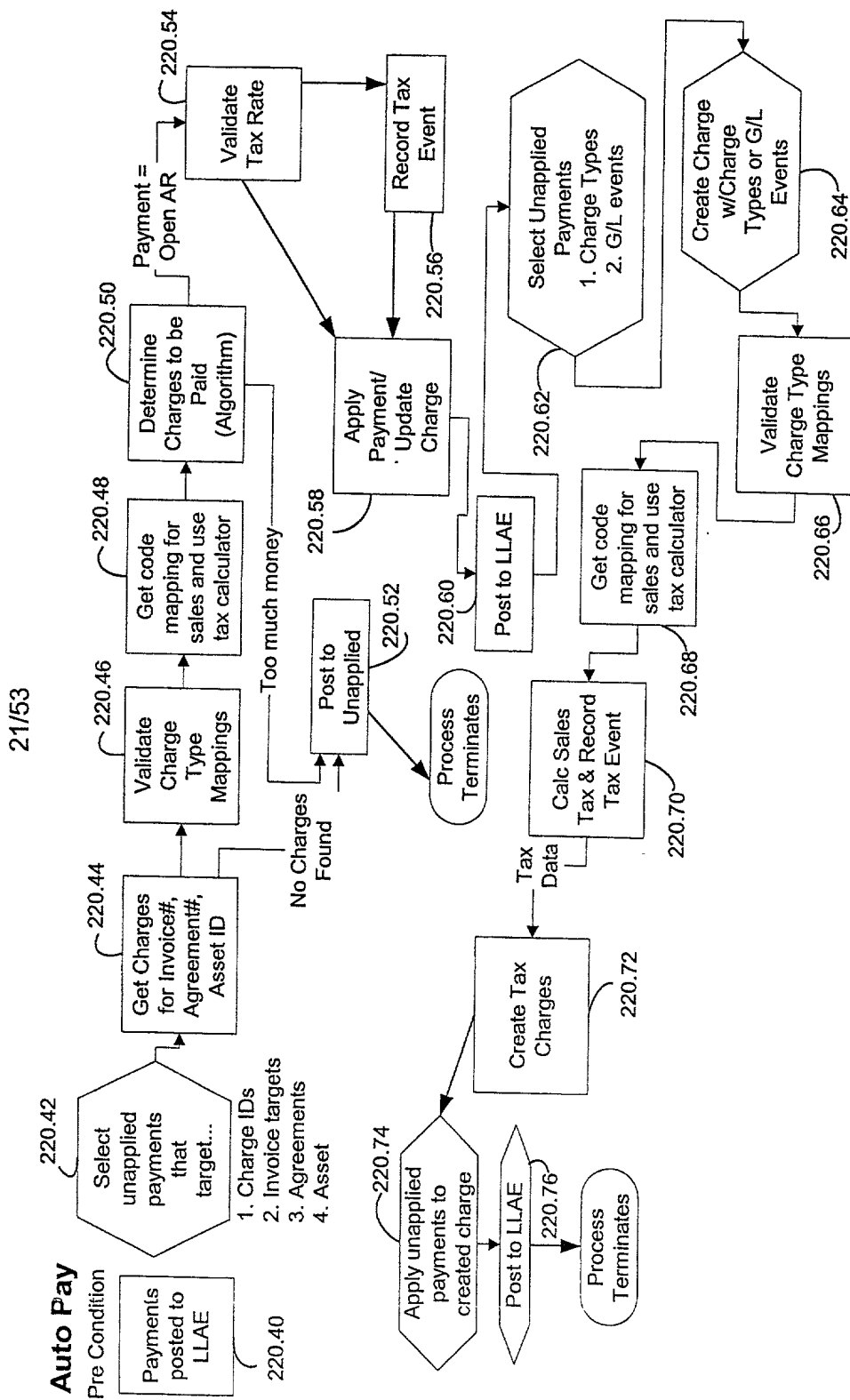


Fig. 7.220b

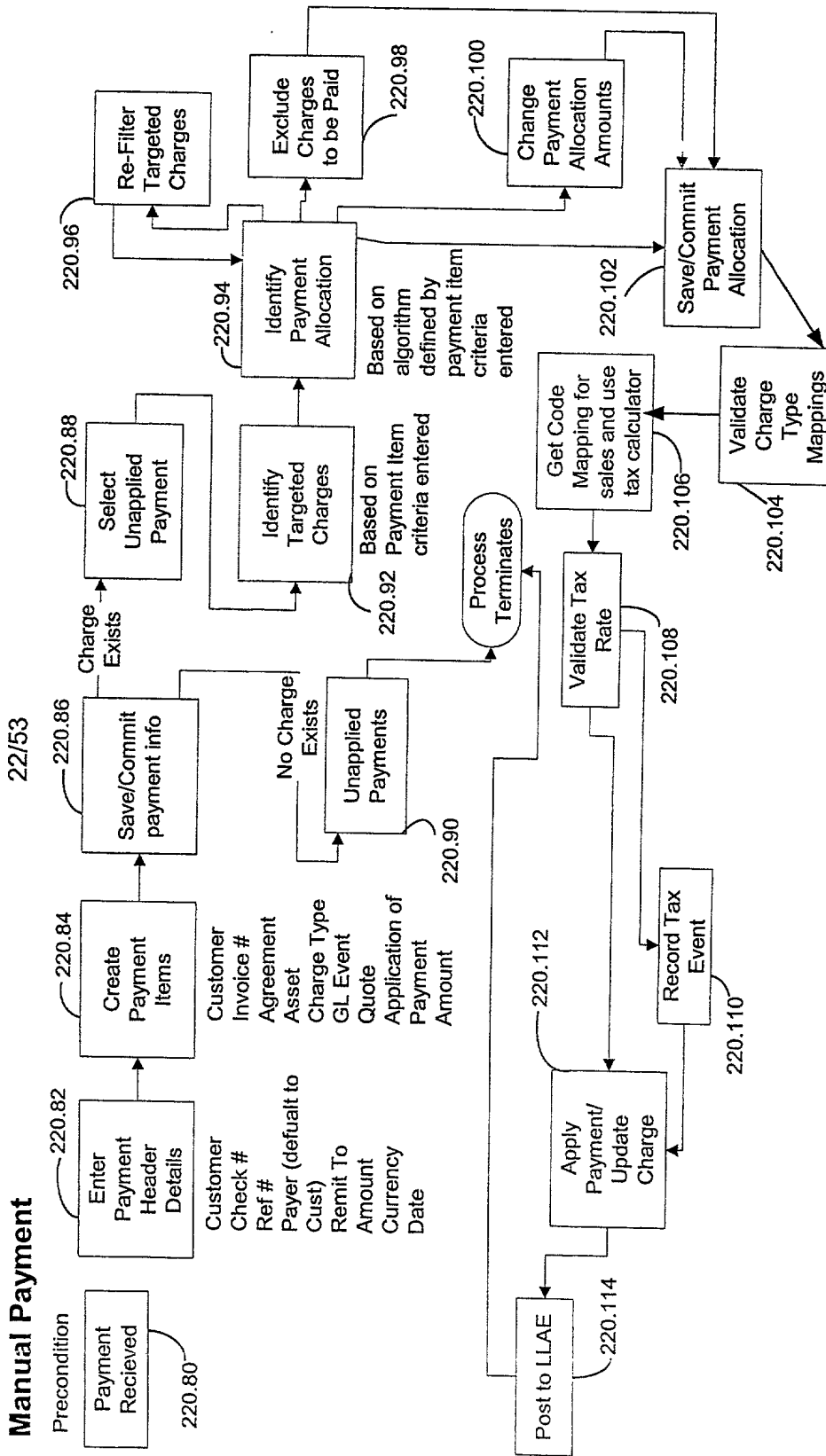


Fig. 7.220c

End of Lease/Lease Termination Process

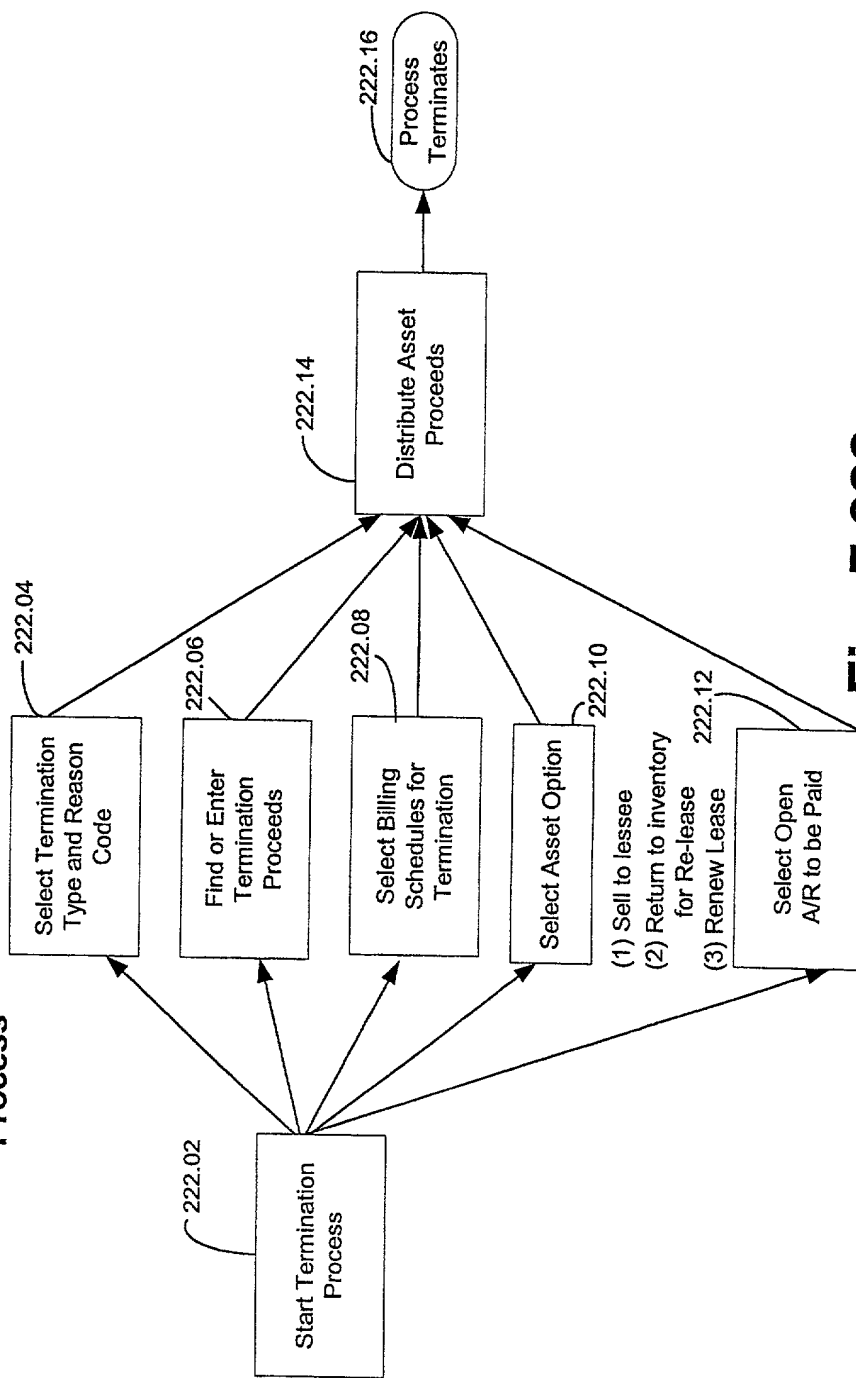


Fig. 7.222a

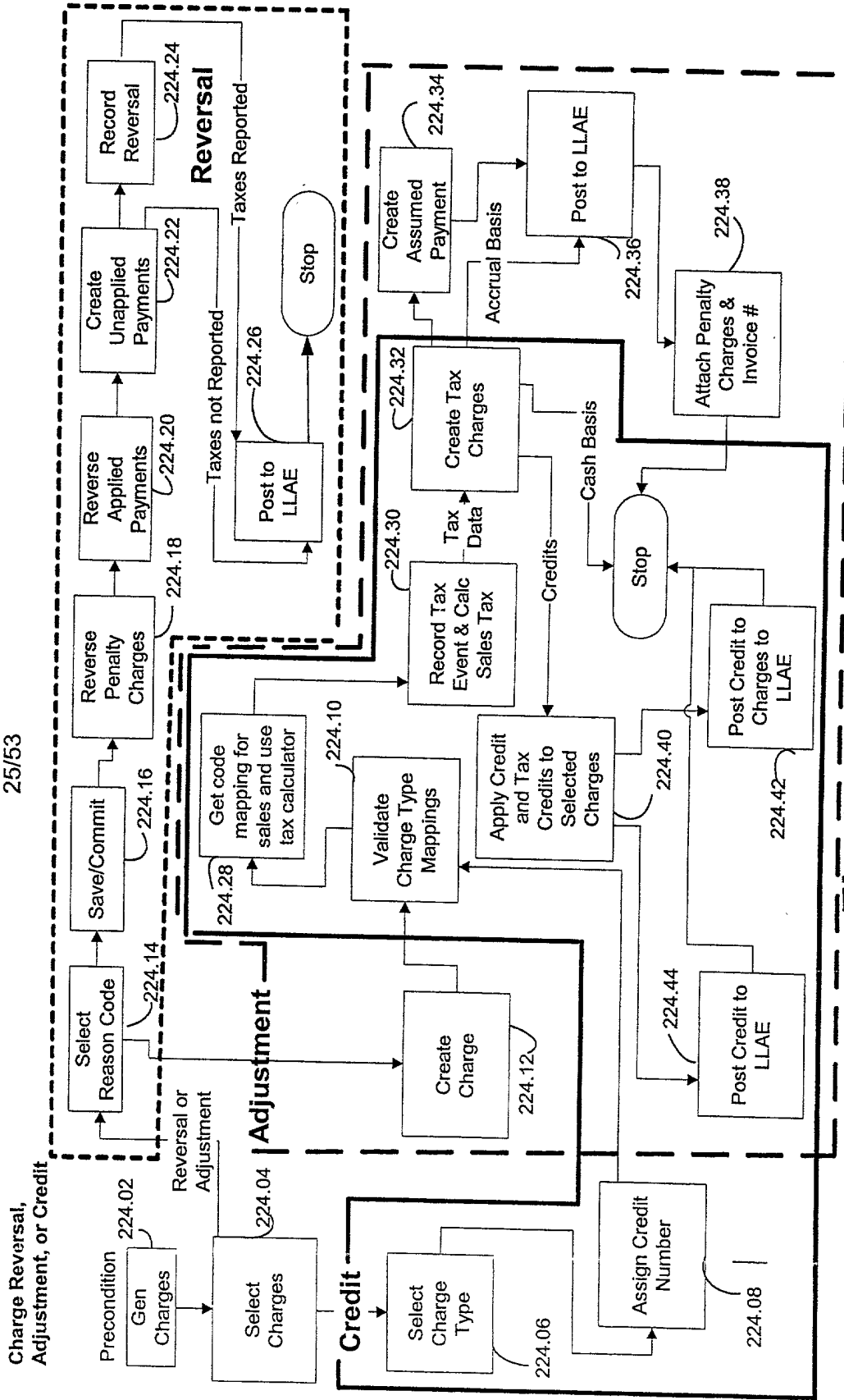


Fig. 7.224

26/53

**Unbook
No A/R Earnings**

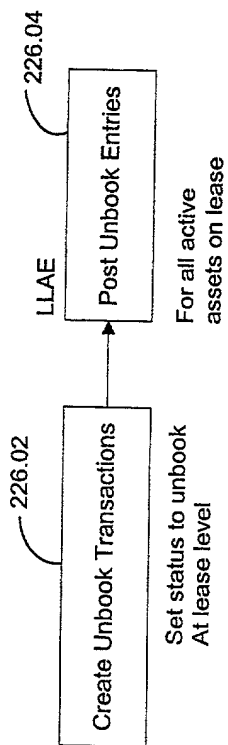


Fig. 7.226a

Billed A/R Earnings

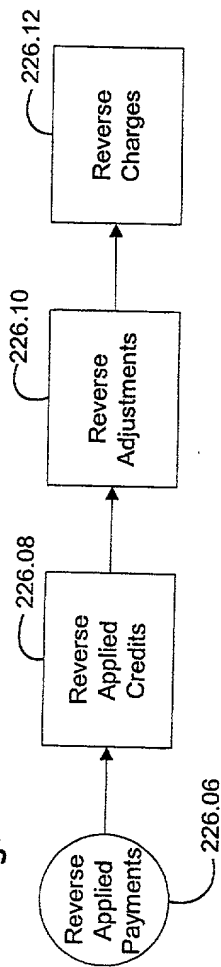


Fig. 7.226b

27/53

Re-Book Financial Change - No Book

Precondition

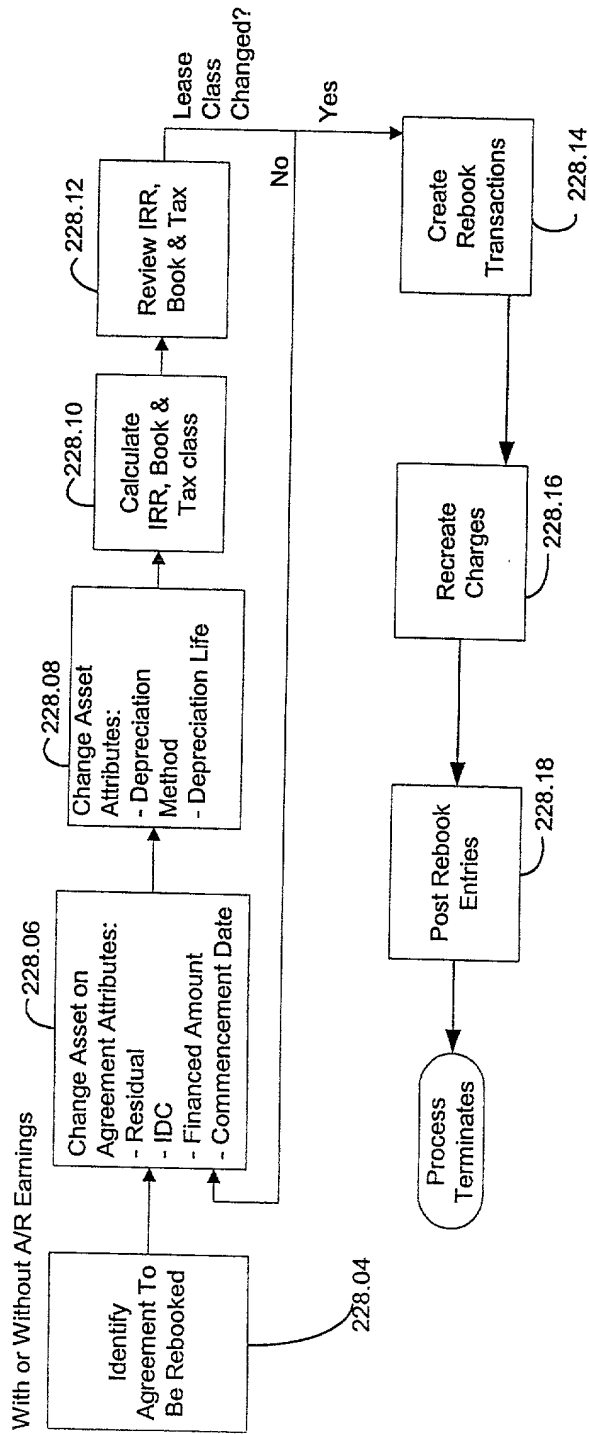
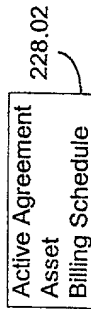


Fig. 7.228a

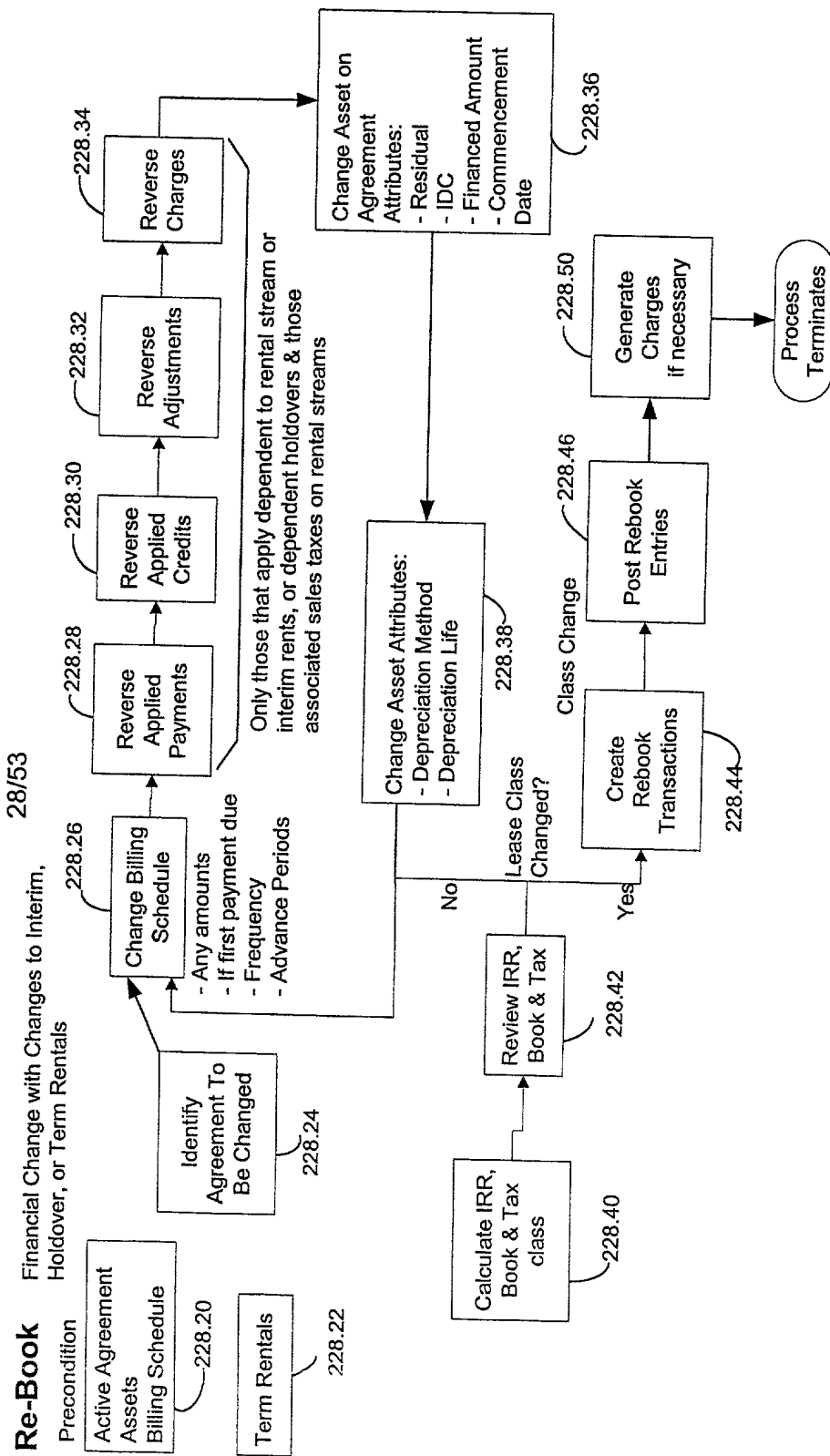


Fig. 7.228b

29/53

Re-Book Asset Change - Address Change

Precondition

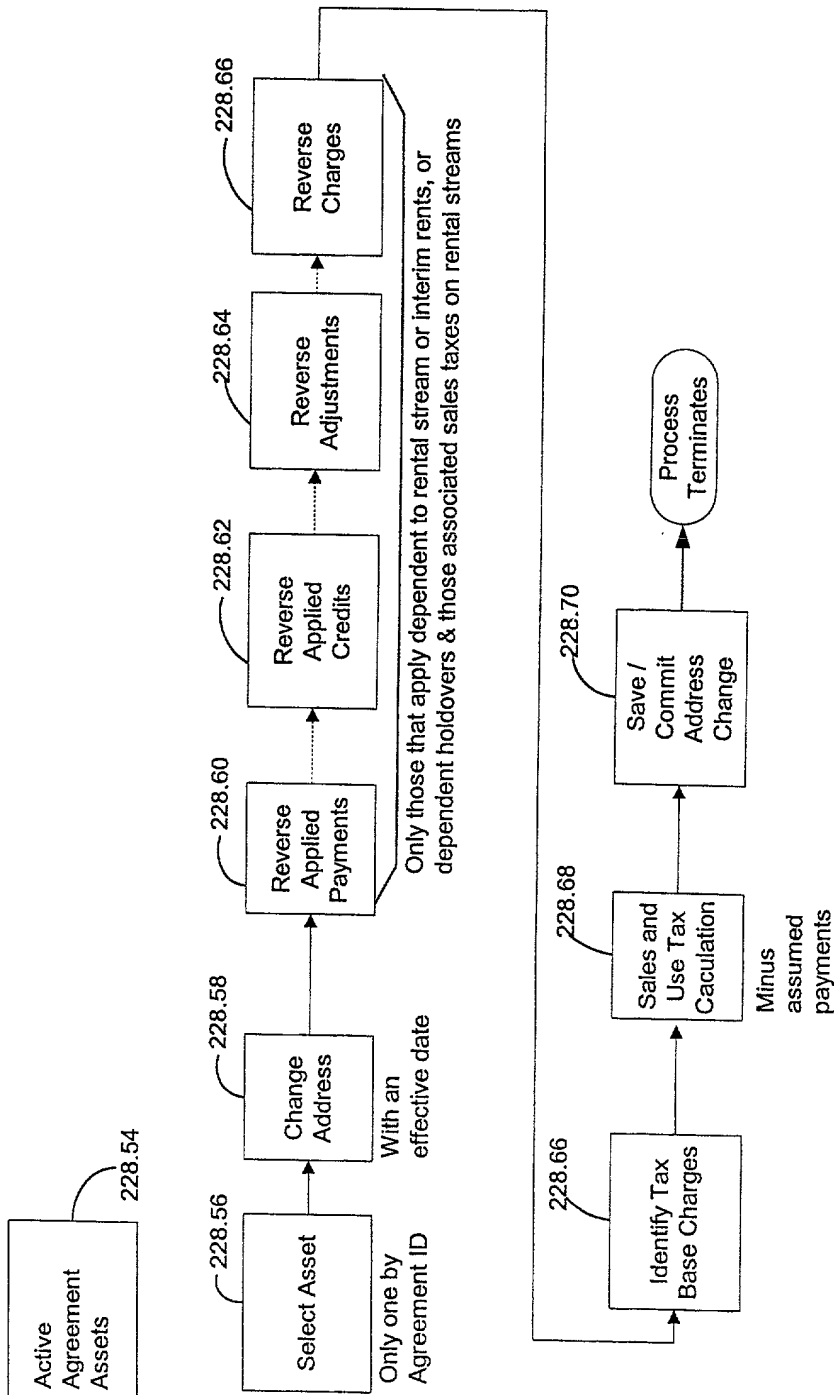


Fig. 7.228c

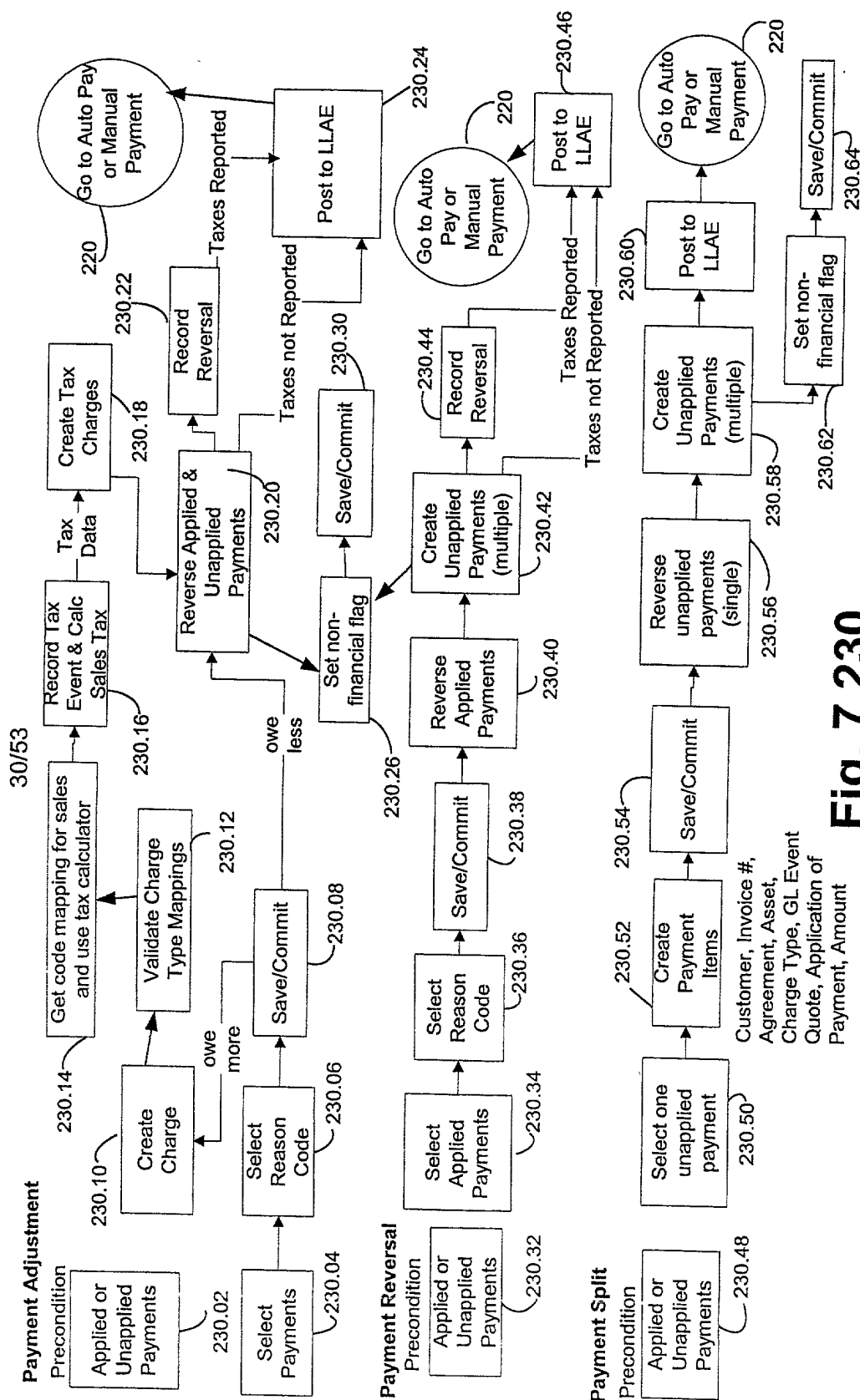


Fig. 7.230

31/53

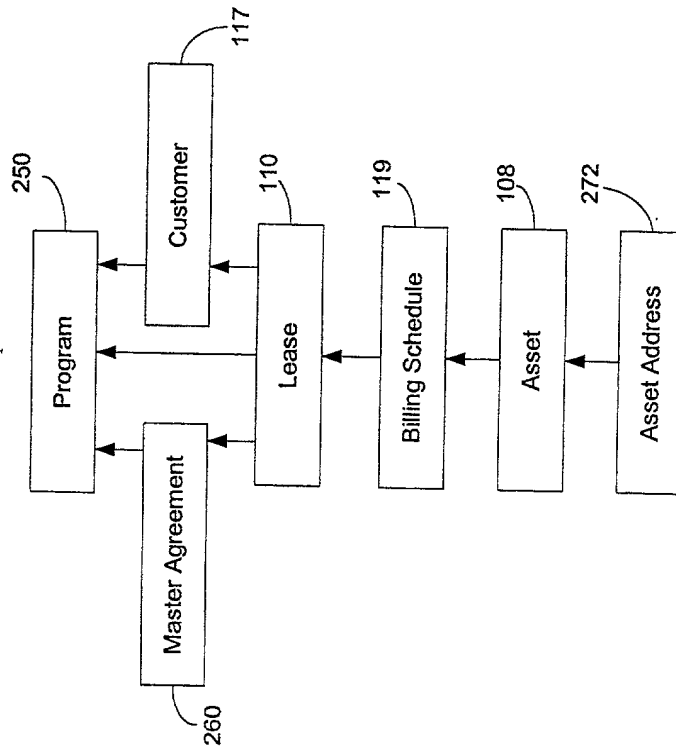
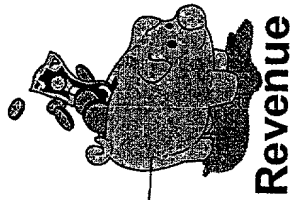
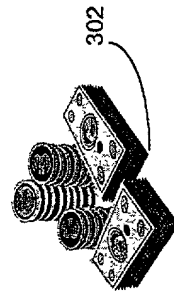


Fig. 8

32/53



Revenue

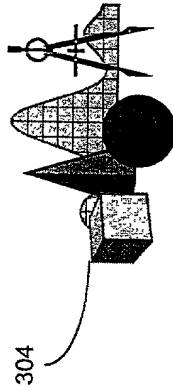


PassThru Charges

Passthru Charges Are Tracked at Either the Asset or the Lease Level:

- Maintenance Billings
- Sales/use Tax on Billings
- Insurance
- Property Tax
- Purchase Tax
- Sales/use Tax on Disposition

- Most Revenue Figures Are Generated at the Lease Level:
- Billing Schedule - Original Term(s)
 - Manual Charges
 - Fees
 - Holdovers
 - Renewals
 - Termination Proceeds
 - Disposition Proceeds Are Tracked at the Asset Level



Asset Management

Inventory Tracking Information Is Managed at the Asset Level:

- On Lease
- Off Lease
- Physical Location
- Splits (If Applicable)
- Return Authorization(s)
- Return Tracking
- Grouping and Linking



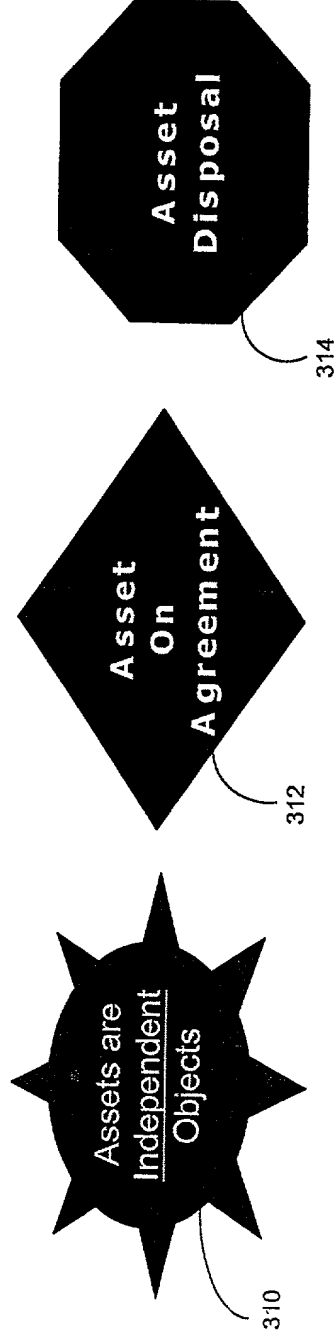
Expenses

Expense Figures Are Generated at Either the Asset or the Lease Level:

- Initial Direct Costs
- Commissions
- Depreciation of Capitalized Costs
- Expensed Cost Factors

Fig. 9

Asset Based Functionality Creation Through Disposition



An asset is endowed with certain inalienable qualities by its creator. Each asset has a unique identity, a location, and the ability to generate revenue, incur costs, and serve as a conduit for funds.

Generally an asset is attached to one or more lease agreements for as much of its useful life as possible.

Throughout the portion of its life spent on lease, however, the asset retains its full complement of inalienable qualities.

At its disposition, an asset can calculate its overall return, regardless of the number of leases it has been attached to or the various configurations in which it has participated.

Fig. 10

Asset Lifecycle Overview

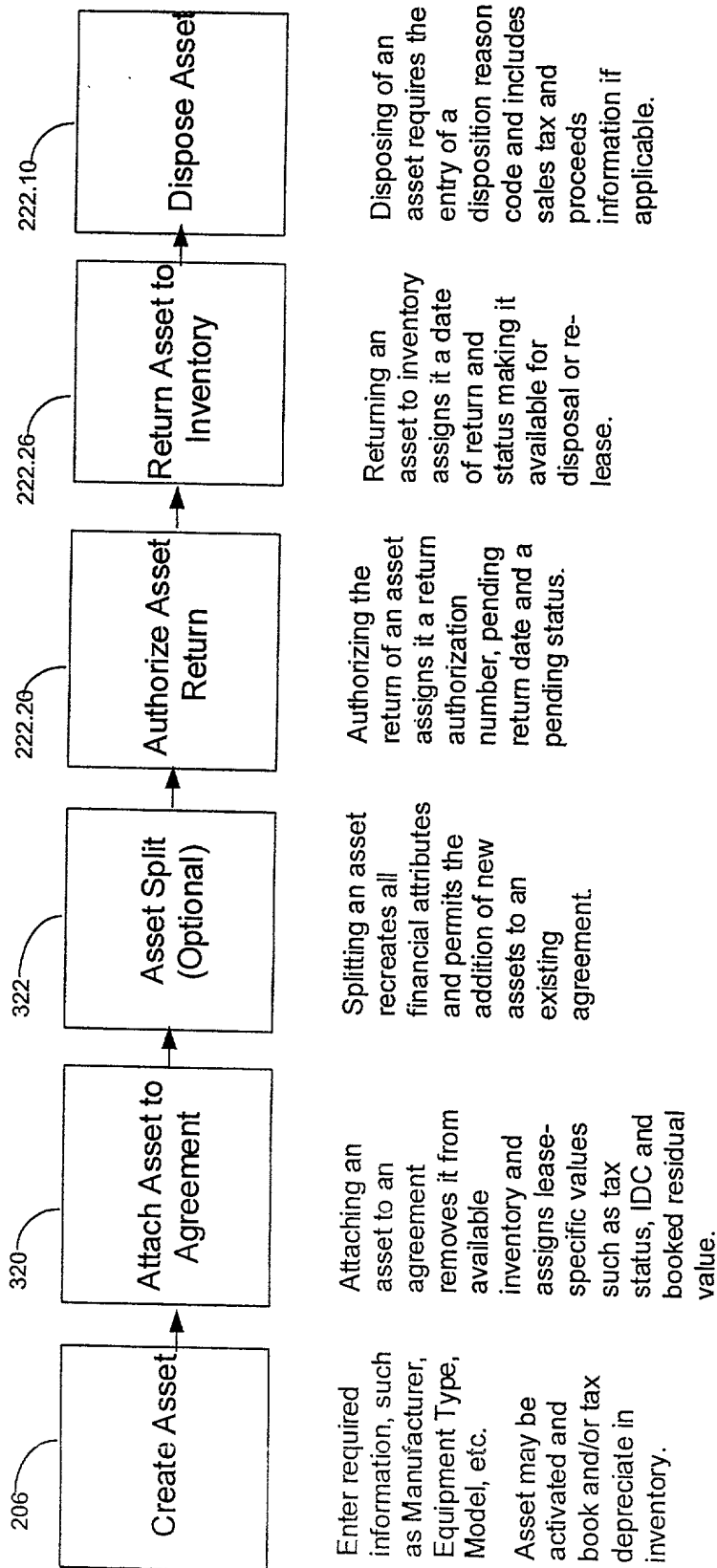


Fig. 11

35/53

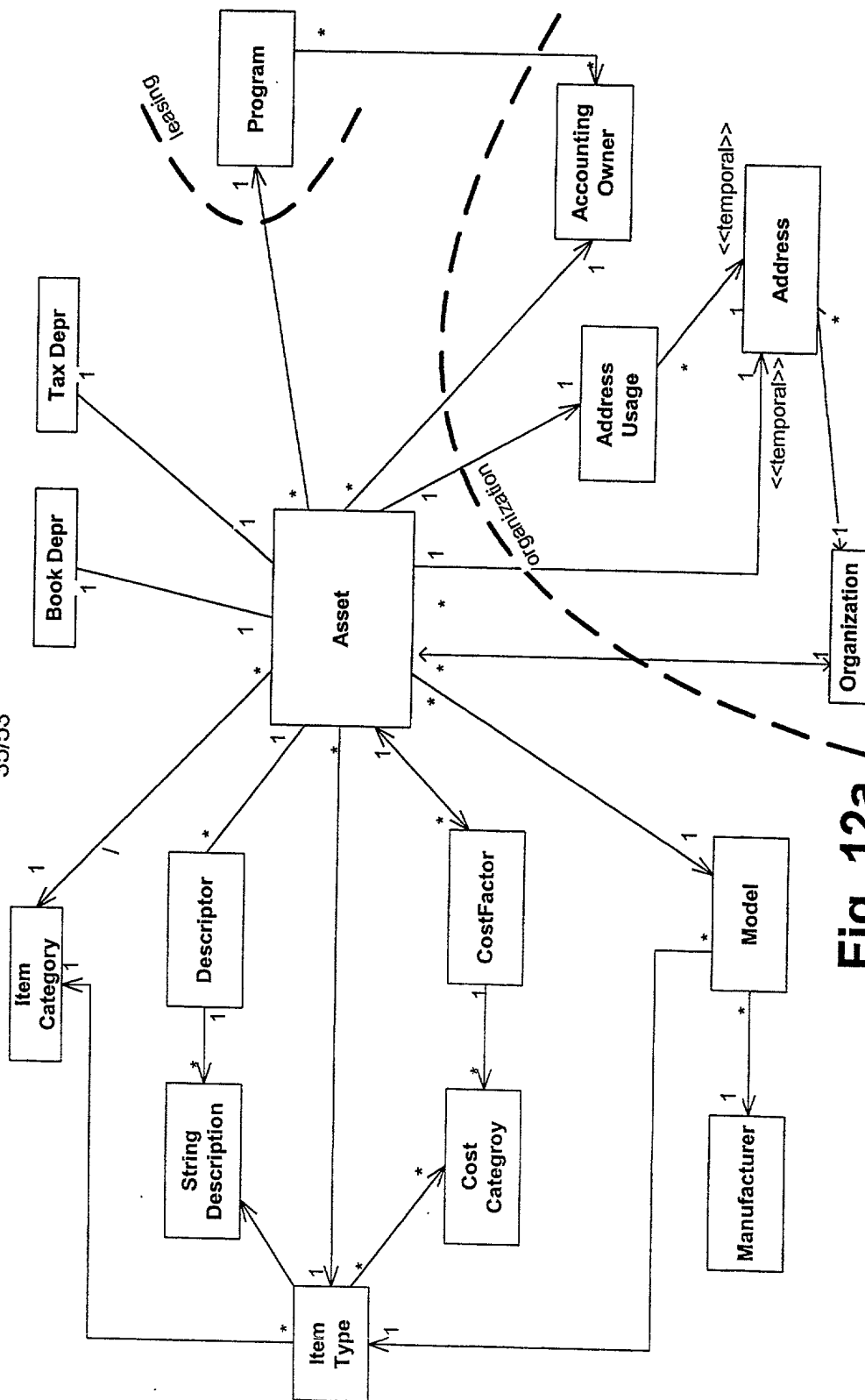


Fig. 12a

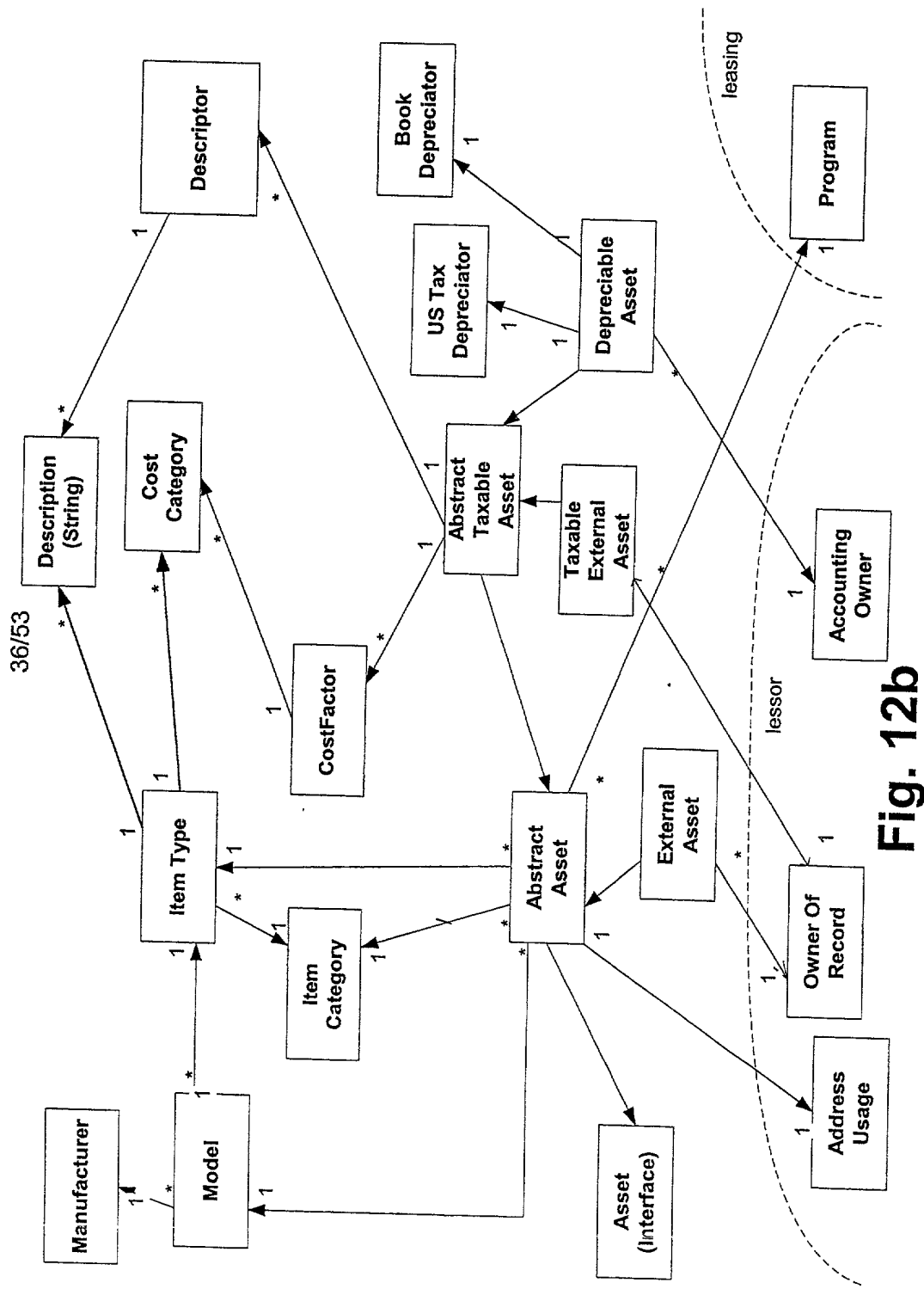


Fig. 12b

38/53

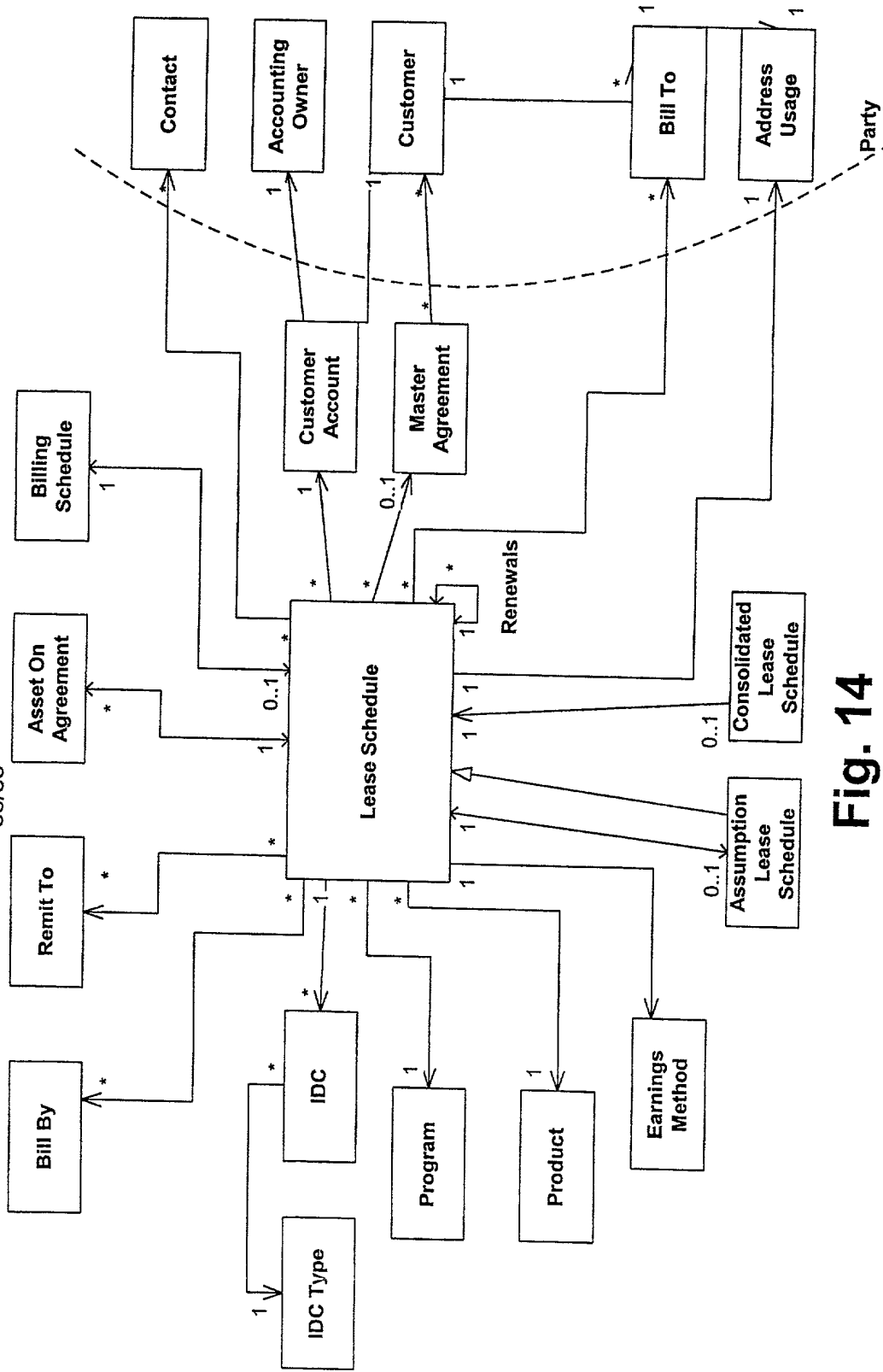
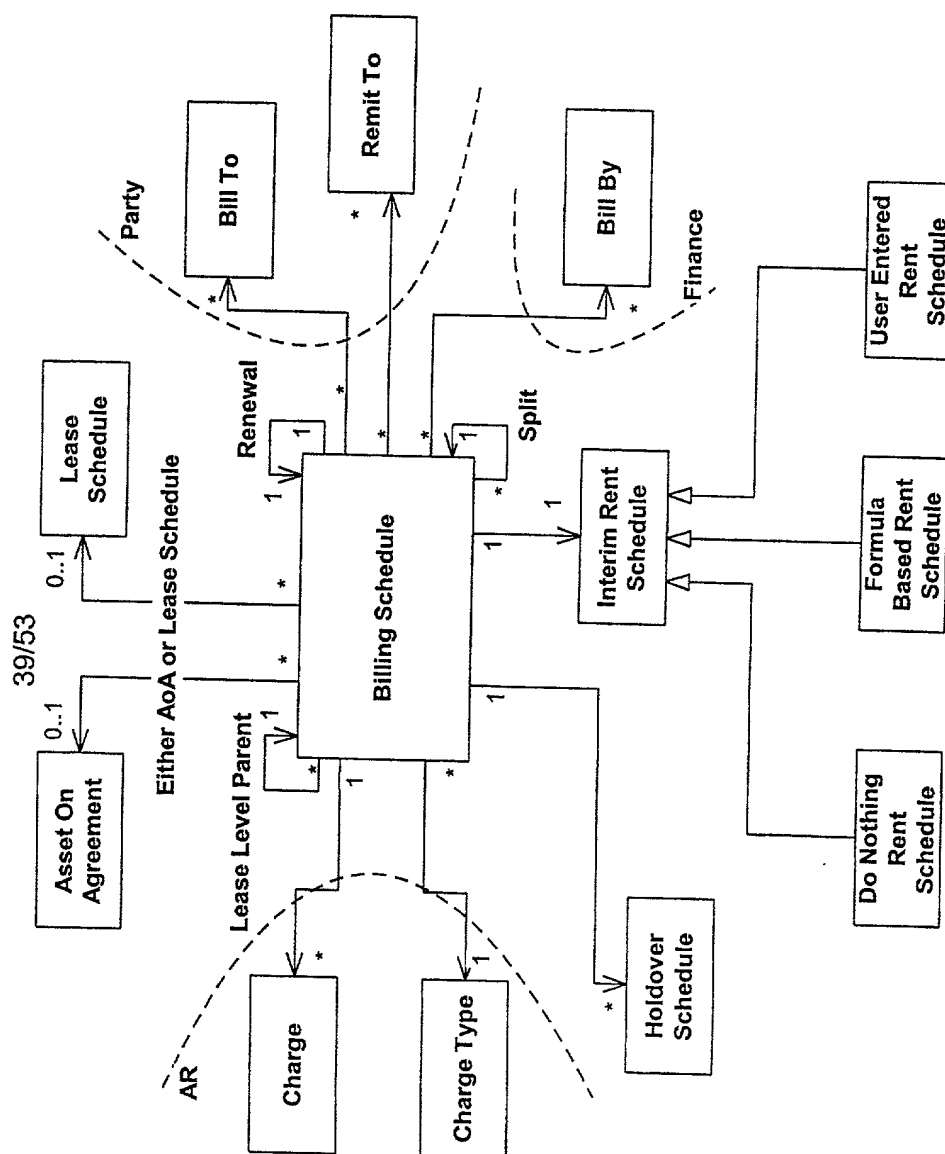


Fig. 14



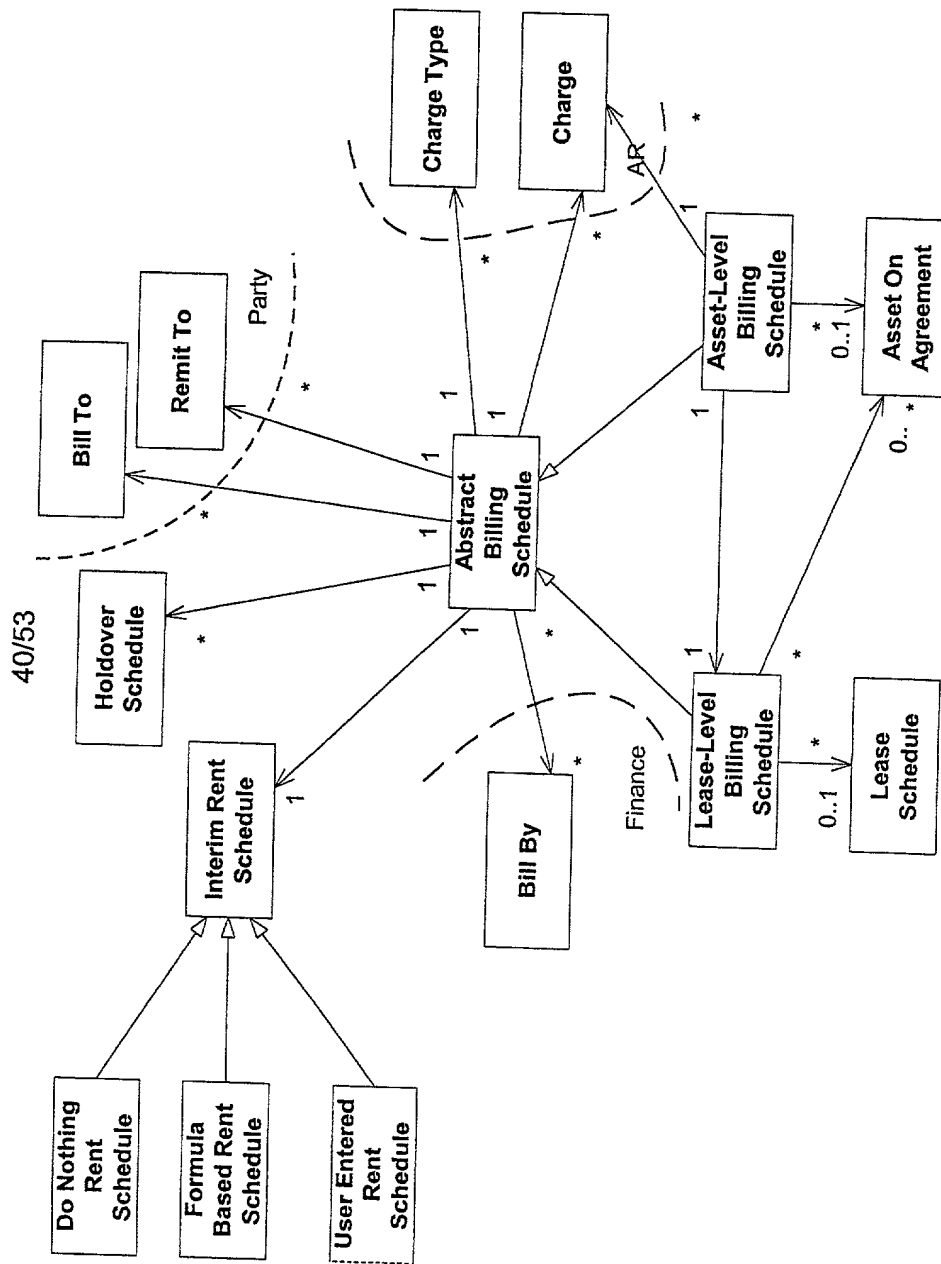


Fig. 15b

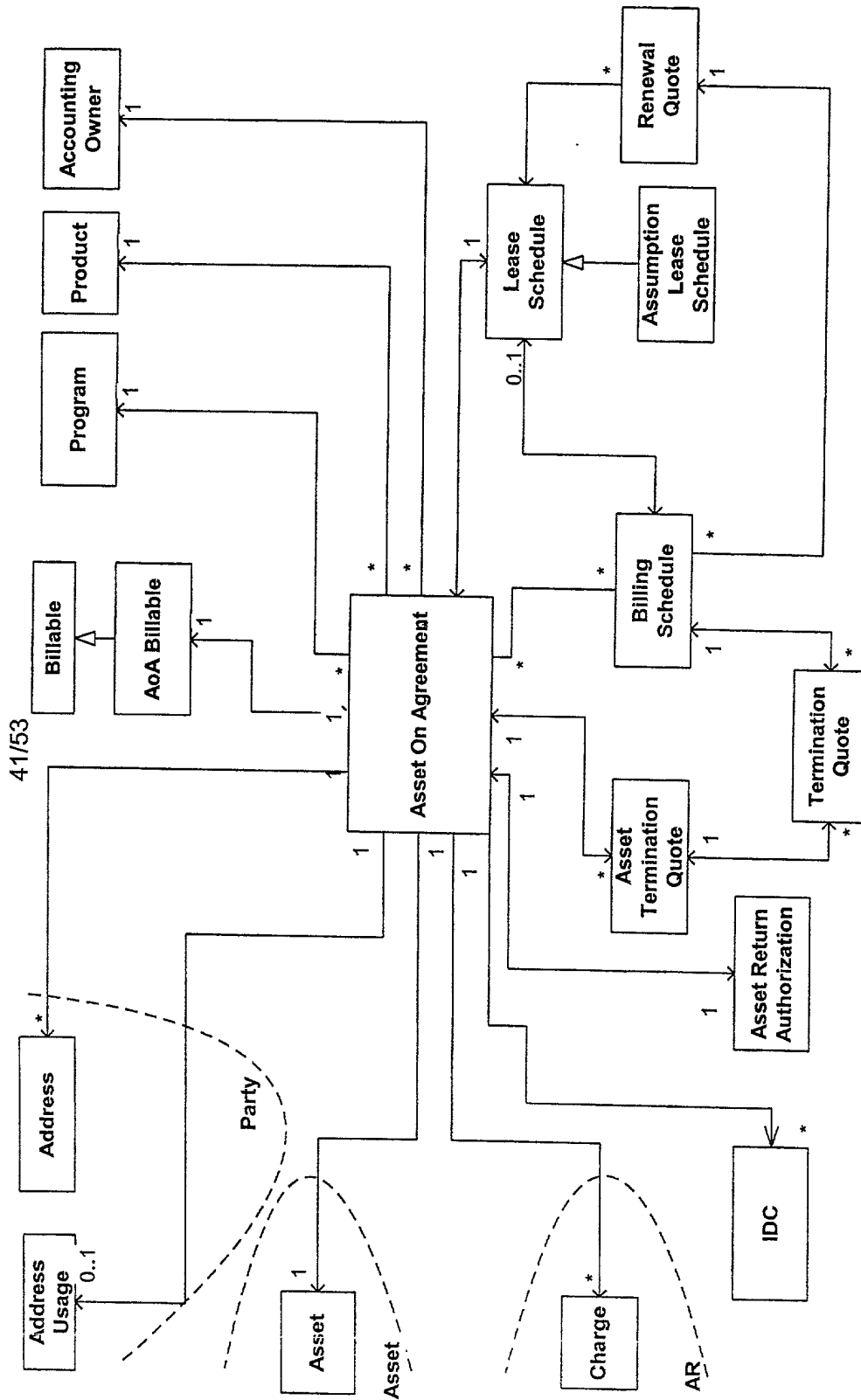


Fig. 16

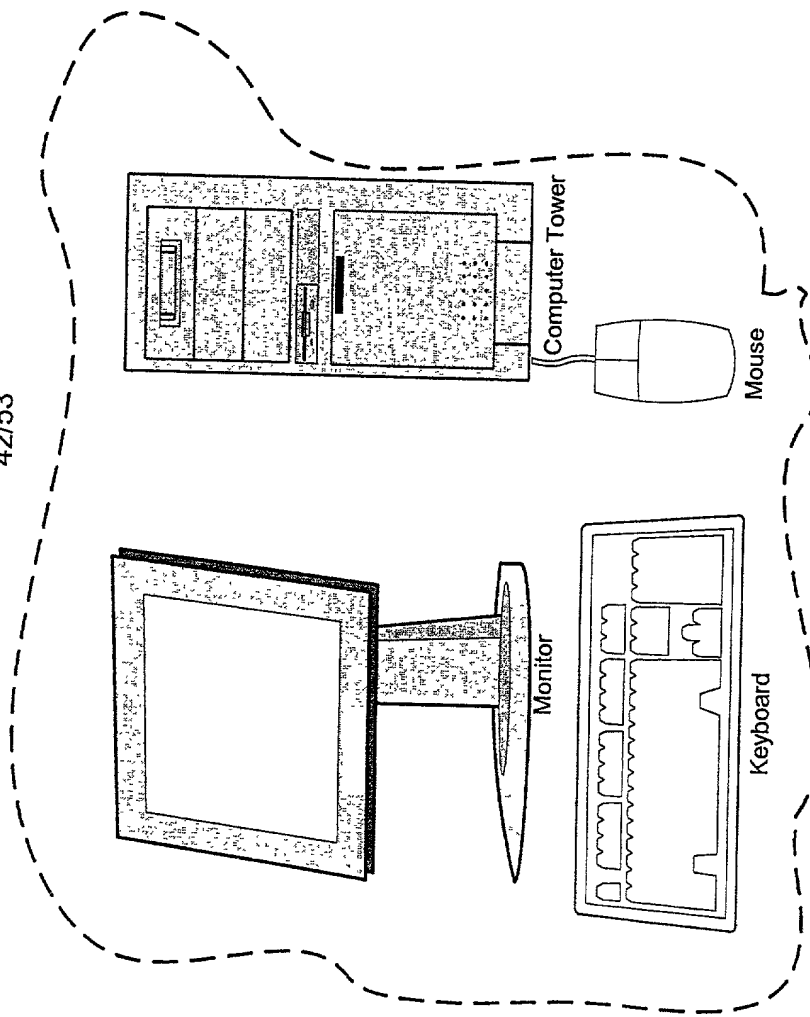


Fig. 17a

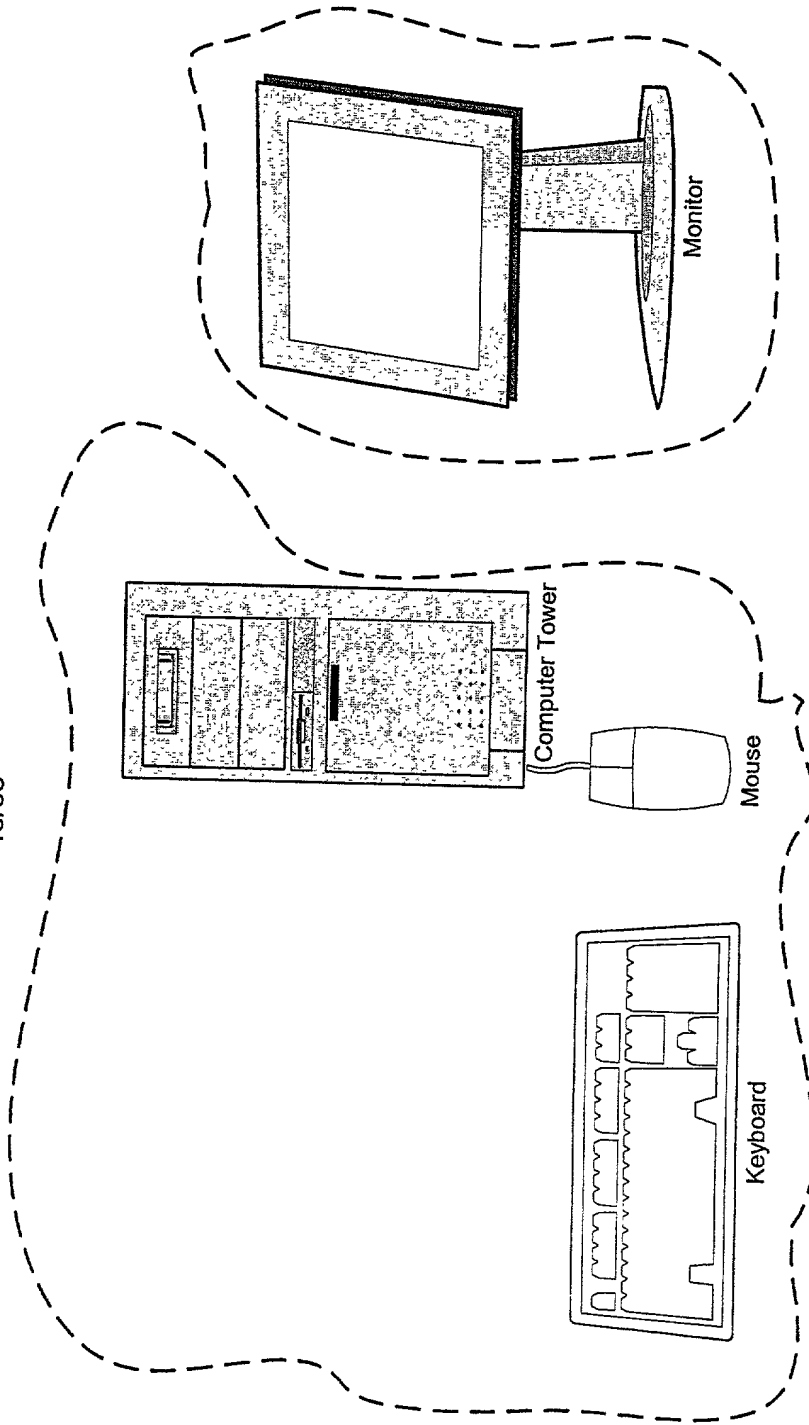


Fig. 17b

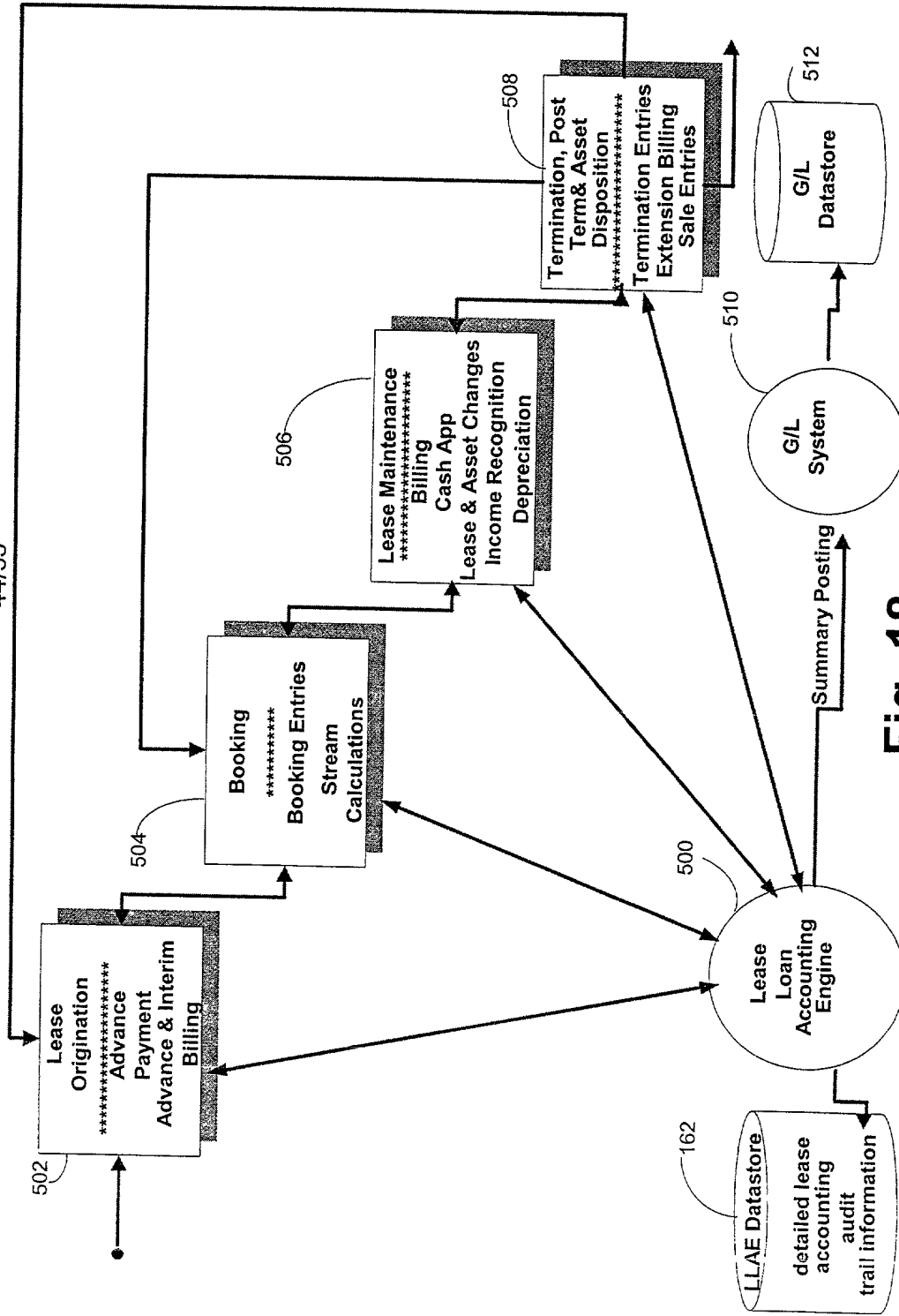


Fig. 18

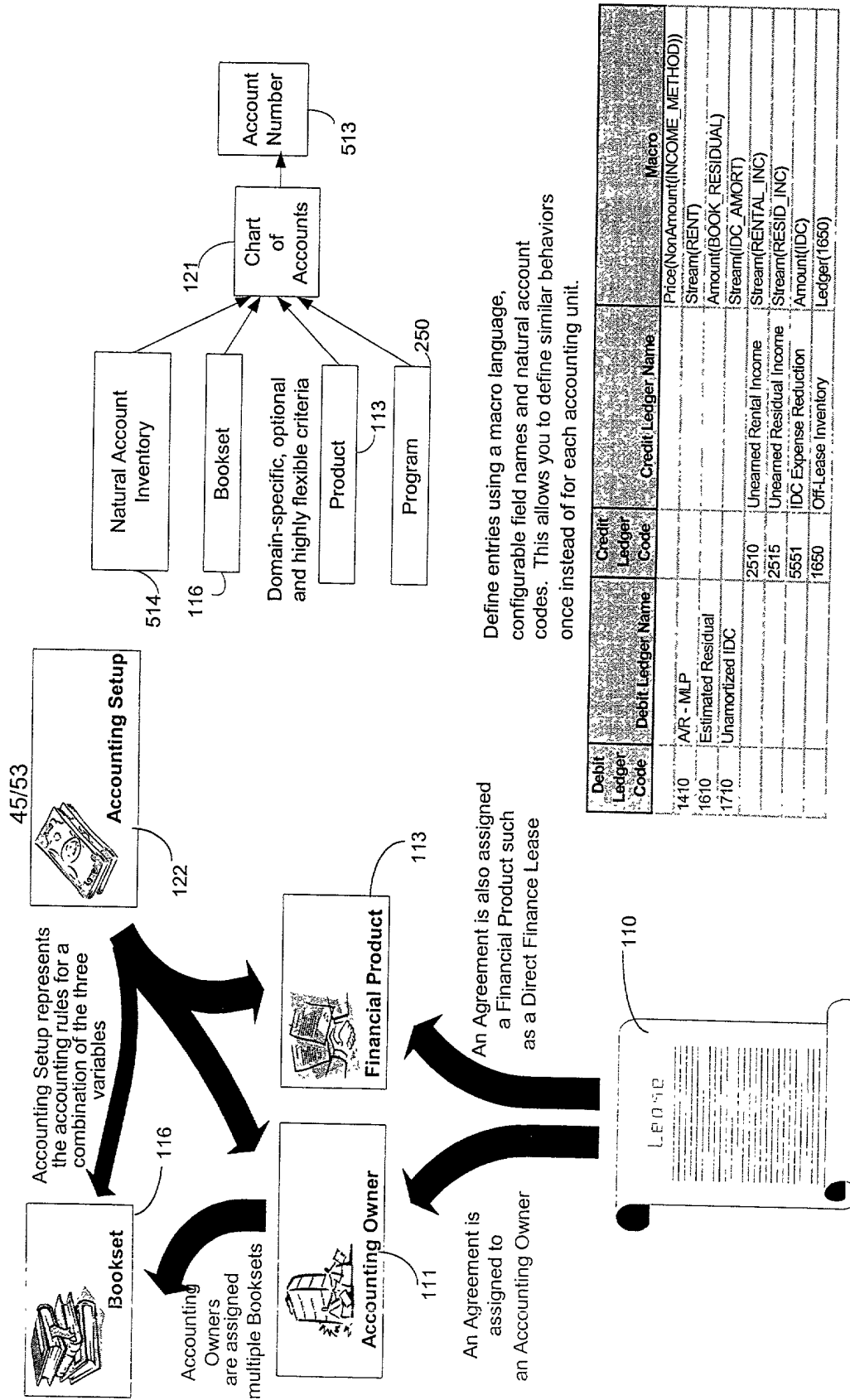


Fig. 19

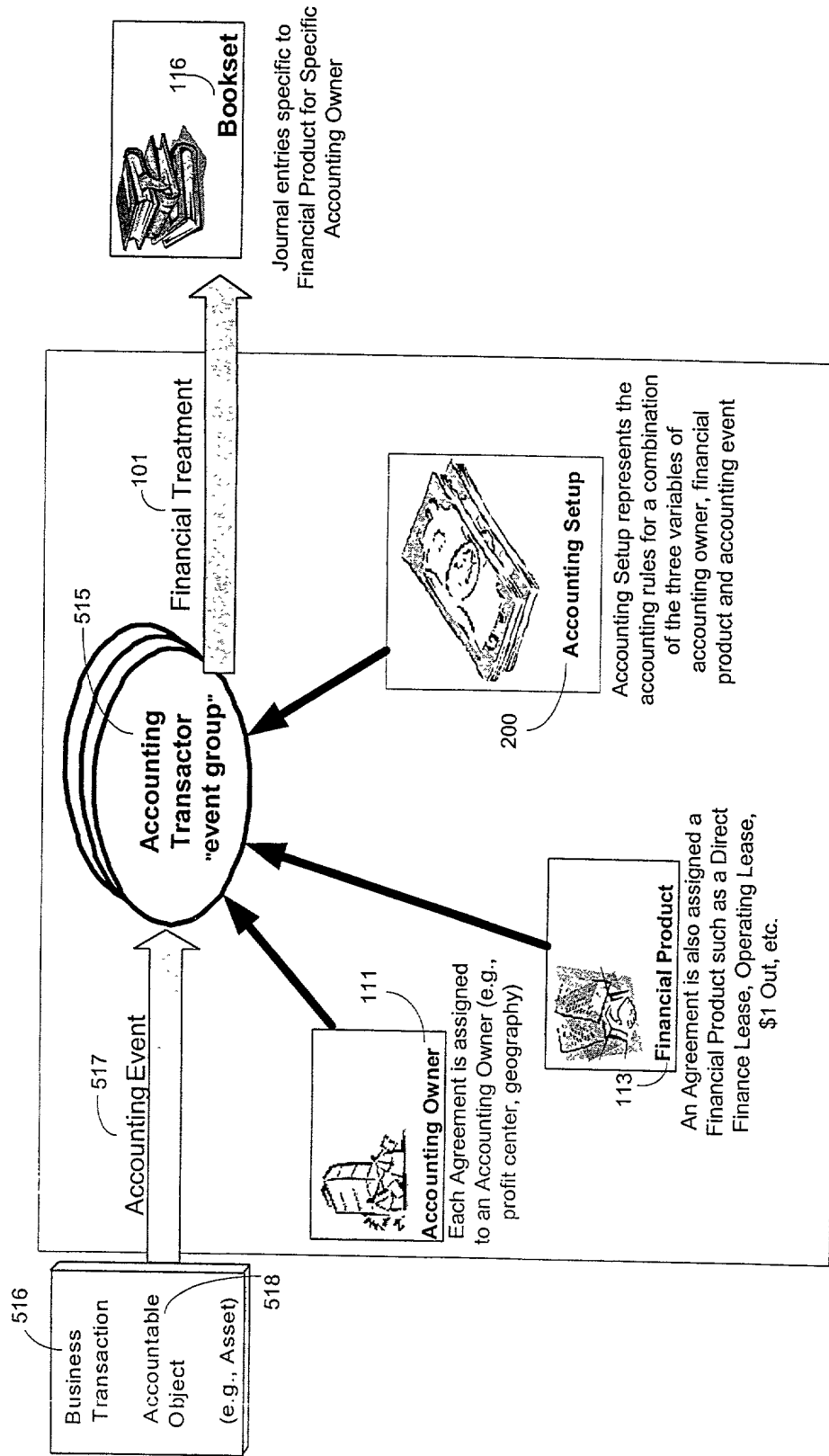


Fig. 20

47/53

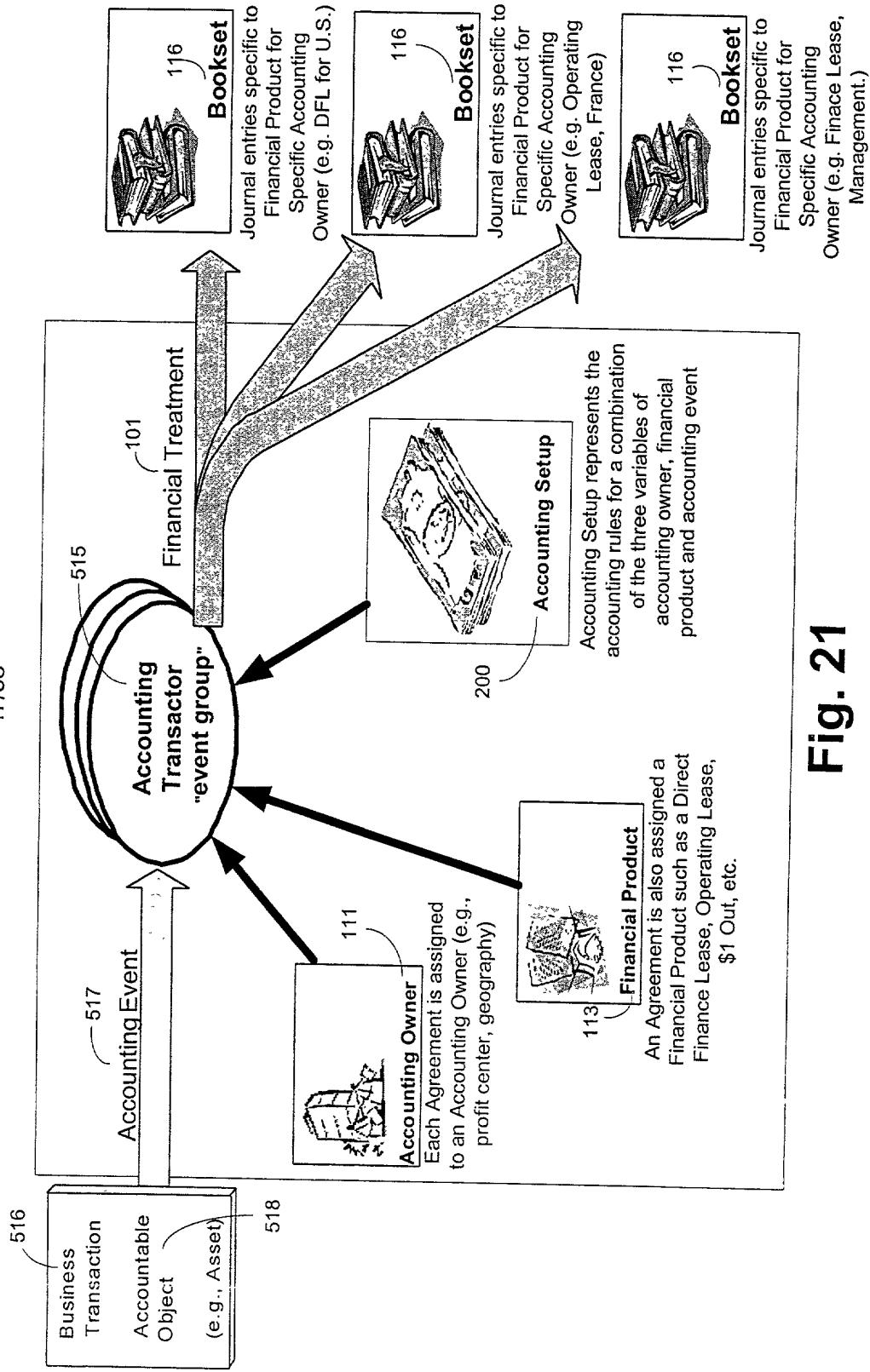


Fig. 21

48/53

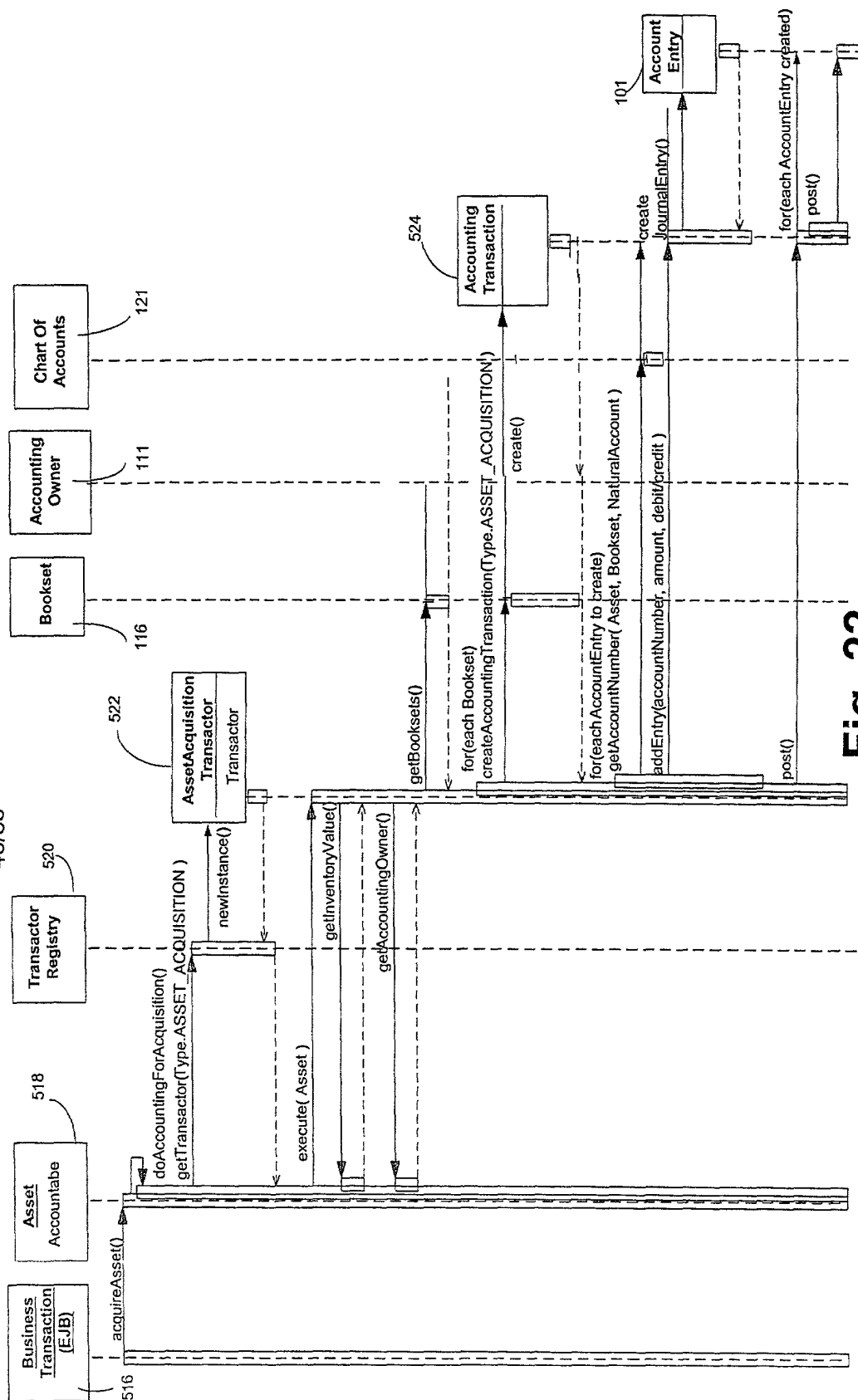


Fig. 22

50/53

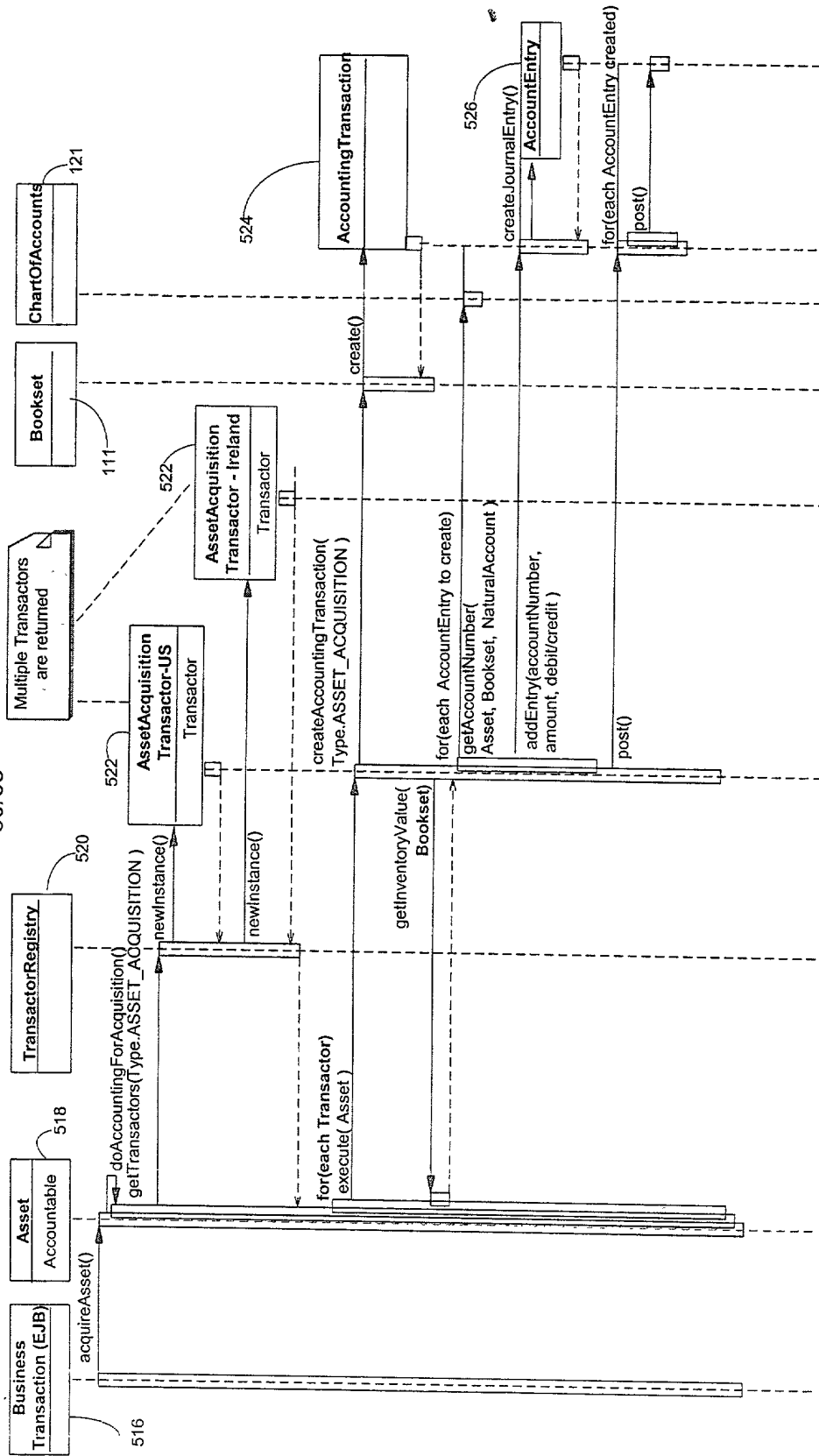


Fig. 24

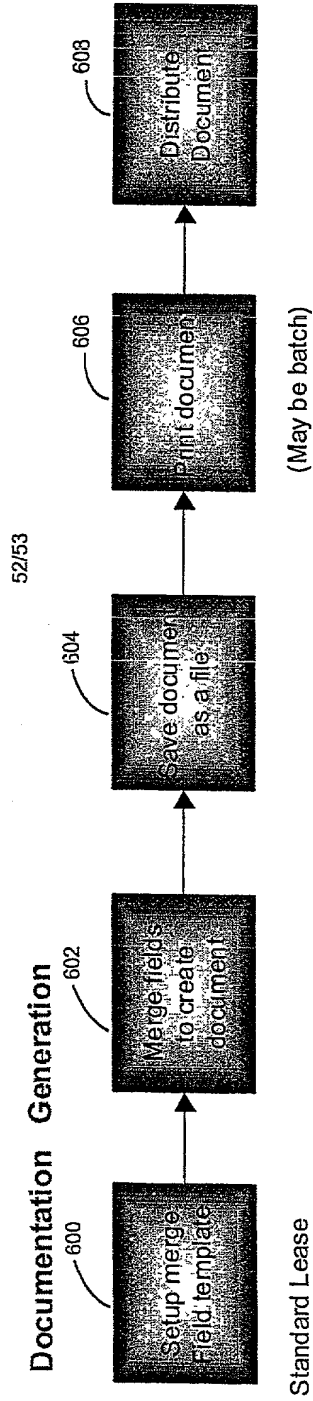


Fig. 26

Tracking (Lease Agreement Level)

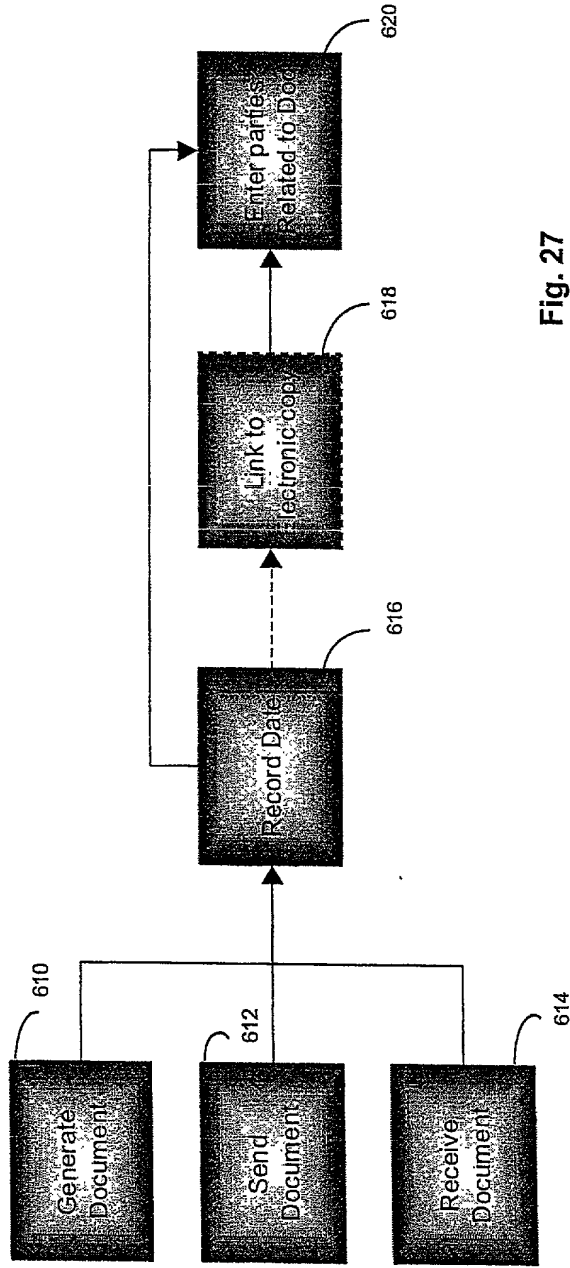


Fig. 27

53/53

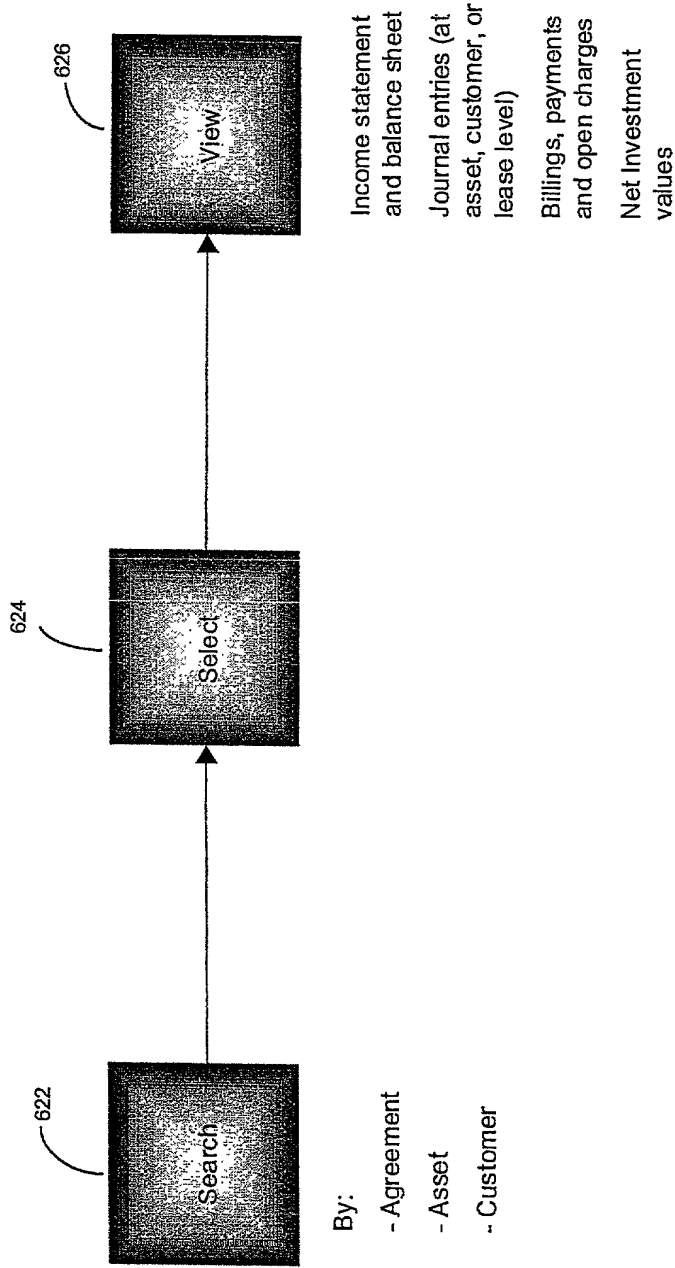


Fig. 28